



Titan Group

Financial Results – First Quarter 2008

Analysts Conference Call
Athens – 6th May 2008



- **This document contains forward-looking statements relating to the Group's future business, development and economic performance. It also includes statements from sources that have not been independently verified by the Company.**
- **Such statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to:**
 - **Competitive pressures**
 - **Legislative and regulatory developments**
 - **Global, macroeconomic and political trends**
 - **Fluctuations in currency exchange rates and general financial market conditions**
 - **Delay or inability in obtaining approvals from authorities**
 - **Technical development**
 - **Litigation**
 - **Adverse publicity and news coverage, which would cause actual development and results to differ materially from the statements made in this document**
- **TITAN assumes no obligation to update or alter such statements whether as a result of new information, future events or otherwise.**



Agenda

- Performance Highlights
- Market Overviews
- Group Financial Results
- Outlook & Acquisitions Highlights



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Performance Highlights

Q1 2008



- **Turnover decreased by 1% to € 340m, EBITDA down 14% to € 76m (+5% and -11% before translation impact)**
- **Net Profit after Tax and Minorities -16% to € 43m versus 2007**
- **Greek domestic cement volumes declined compared to a strong Q1 2007**
- **USA demand weakens further**
- **Markets in South East Europe and Egypt remain strong**
- **Active share buy-back program (734.970 shares representing 0,87% of share capital)**
- **Acquisition of 50% of Adocim Cimento in Turkey completed (April 18th,2008)**
- **Announcing acquisition of the 50% interest held by Lafarge in joint venture in Egypt**



Agenda

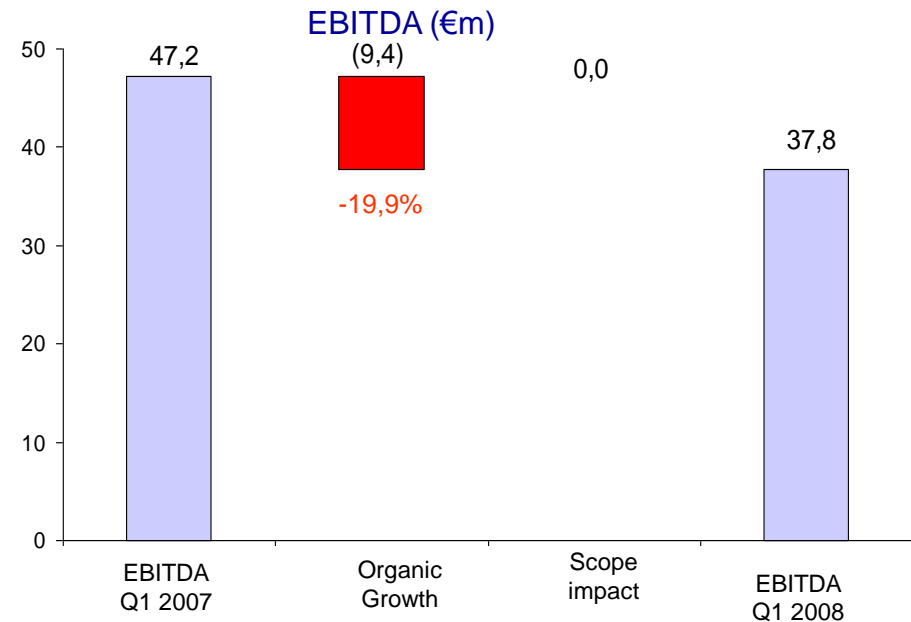
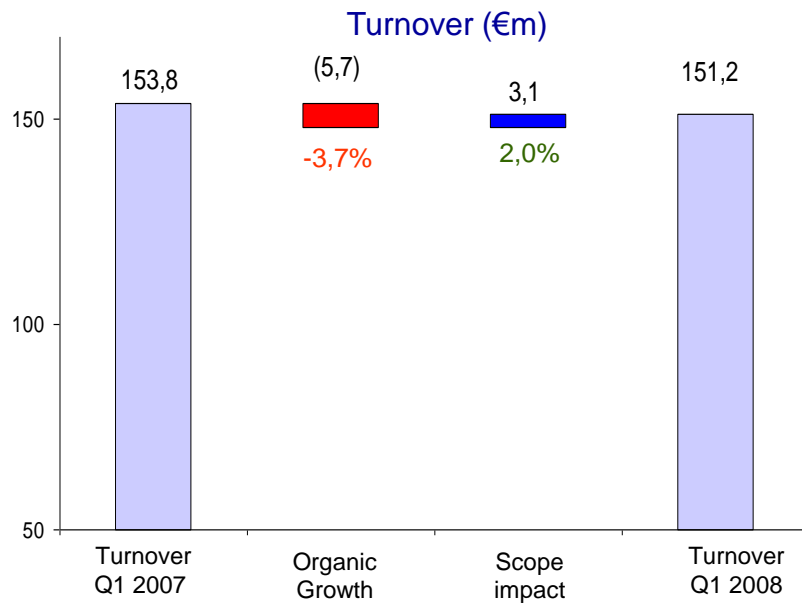
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Market Overview, Greece Region

Q1 2008



- Domestic volumes down versus a strong first quarter in 2007 (legislative changes, weather)
- Sharp increases in energy, raw material and freight costs only partly offset by better pricing
- Allocation of CO₂ for 2008-2012 indicates a shortfall
- Acquisition in Crete: 2 ready-mix units and 1 quarry (Jan 15th, 2008)



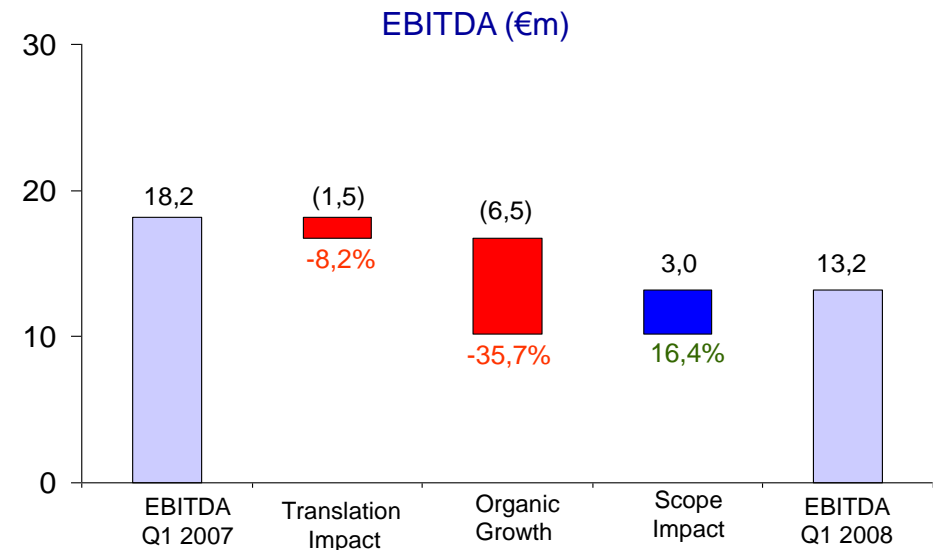
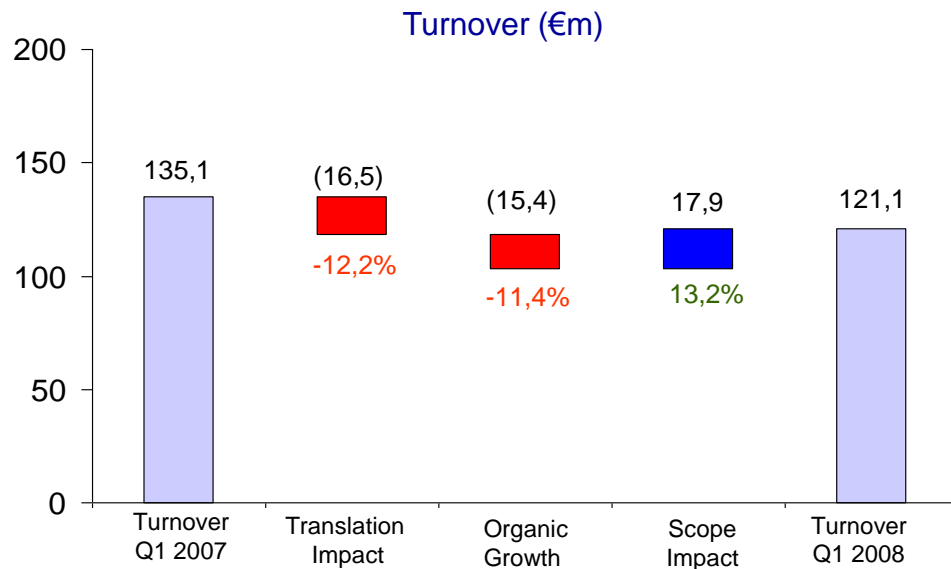
* Percentage change 08 actual vs. 07

Market Overview, USA

Q1 2008



- Demand declines further, driven by weak housing market
- Significant translation impact due to devaluation of US Dollar
- Growing pressure on margins, especially in Florida
- TITAN Cement volumes supported by industry sales, Ready-Mix volumes by acquisitions, Fly Ash volumes by expansion of operations
- New multi-separator Fly Ash beneficiation facility commissioned
- Lakebelt update: Due date of SEIS from Army Corps of Engineers pushed back to July 31st 2008. No other significant developments



* Percentage change 08 actual vs. 07

PCA Cement & Construction Market, USA 2008



Weak market conditions in Florida continue, softer outlook in the Mid-Atlantic

	FLORIDA		VIRGINIA		N. CAROLINA		USA
<u>Cement Market Volumes⁽¹⁾</u>							
Cement Consumption (PCA) YTD Feb '08	-22%		-3%		-14%		-8%
	12 Month Average	3 Month Average	12 Month Average	3 Month Average	12 Month Average	3 Month Average	
<u>Total Housing Permits⁽²⁾</u>							
Variance	-46%	-39%	-18%	-8%	-20%	-26%	
<u>Construction Put-in-Place (\$), Variance⁽²⁾</u>							
Residential	-42%	-47%	-9%	-10%	-5%	-1%	
Non residential	48%	44%	12%	1%	30%	13%	
Public	13%	-20%	16%	-2%	1%	30%	
Total Estimated State Put-in-Place (mil \$ 1996)	-20%	-25%	0%	-5%	0%	5%	

⁽¹⁾ Source: PCA Consumption Trends report, data to end Feb '08

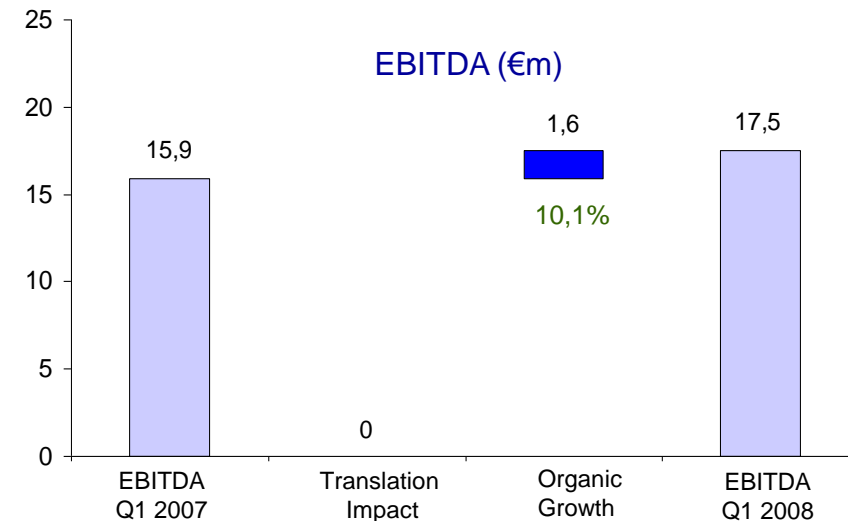
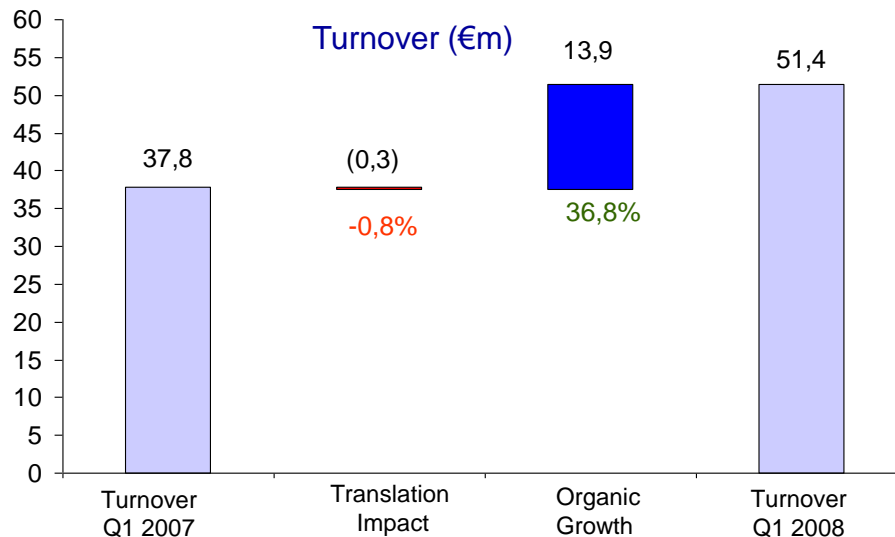
⁽²⁾ PCA Market Pulse - data to end Jan '08

N.B.: PCA data are not necessarily representative of trends prevailing for Titan's operations

Market Overview, SE Europe Q1 2008



- Volumes ahead of last year driven by continued buoyant market in Bulgaria and good performance in Serbia
- Political uncertainty in Western Balkans has no significant impact on demand (so far)
- Costs ahead of last year with regard to energy and raw materials, affecting EBITDA
- Prices ahead of last year in all markets

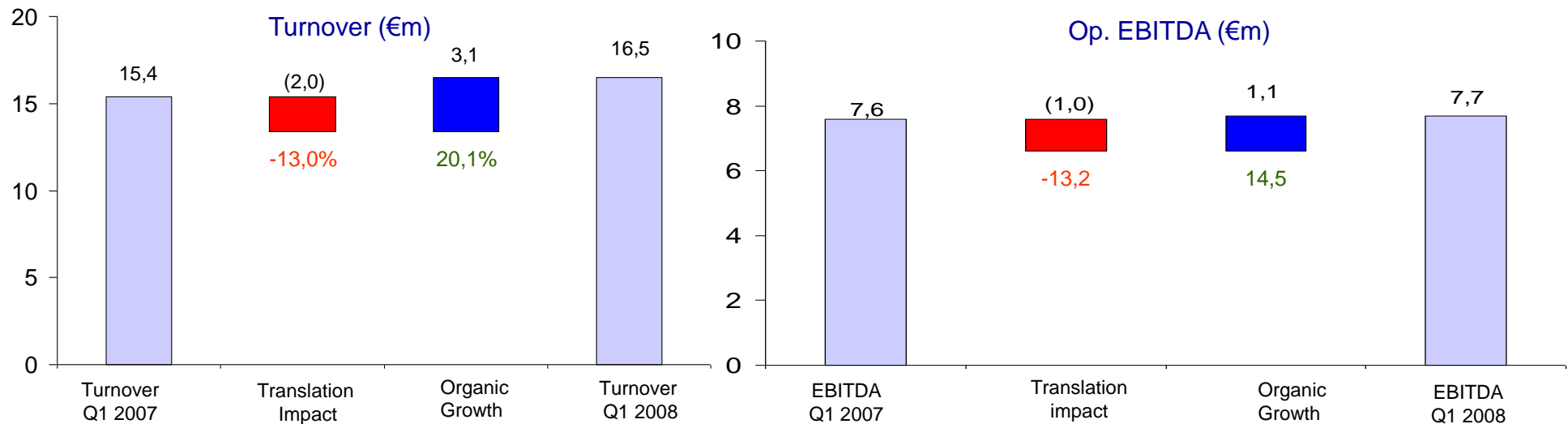


* Percentage change 08 actual vs. 07

Market Overview, Eastern Med. Q1 2008



- Demand continues to grow strongly. Volumes capacity constrained
- Prices ahead of previous year, compensating for higher energy costs
- Significant translation impact, as EGP weakens versus Euro



(1) Percentage change 08 actual vs. 07

(2) Proportional representation (Titan share of JV only)



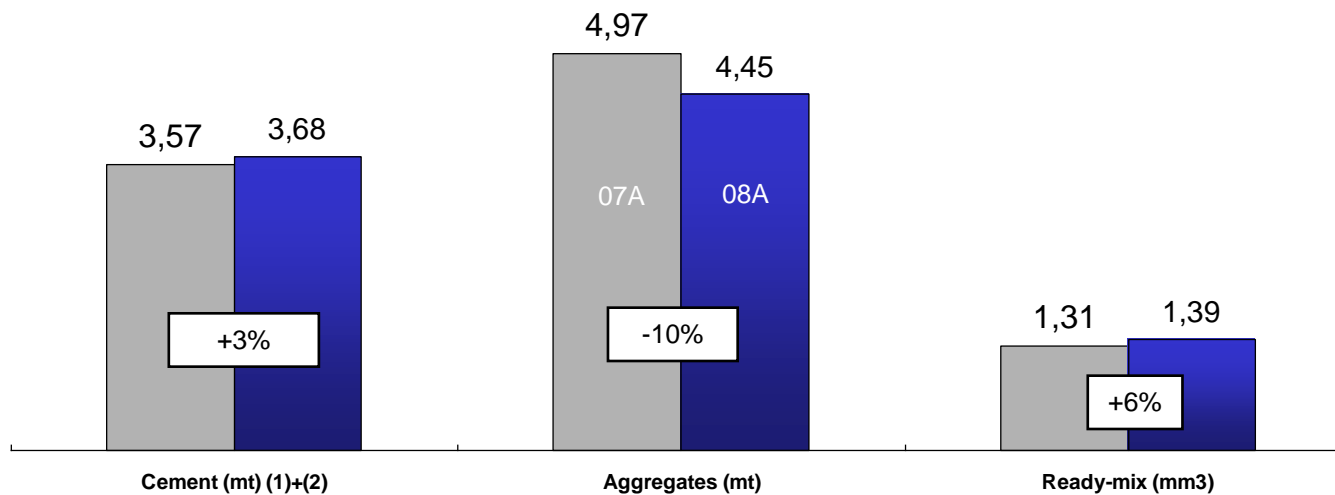
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Key Sales Volumes Q1 2008



Group volumes ahead of last year, except for Aggregates



- (1) Cement sales include clinker and cementitious materials
- (2) Includes Egyptian JV s at 100%

Financial Highlights

Q1 2008



Higher input costs hit margins, as weaker markets and the Euro's strength hold back Turnover

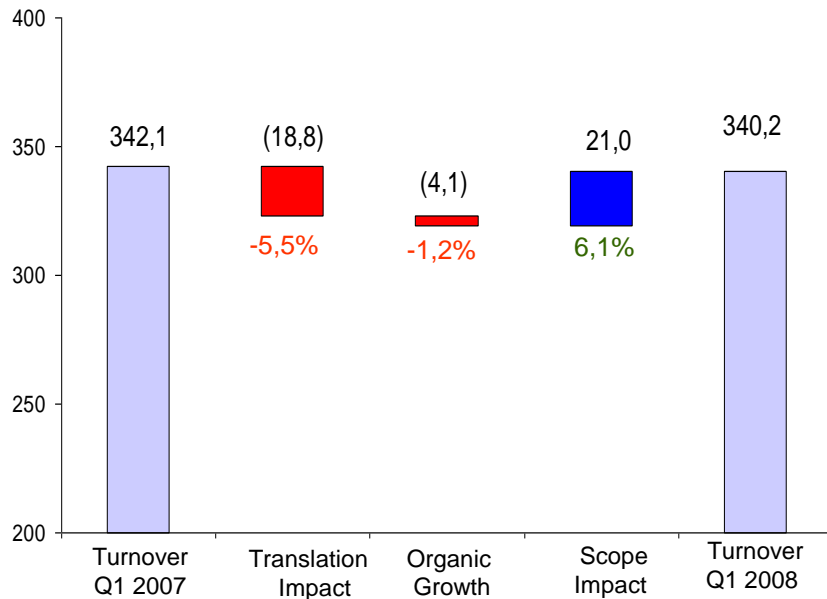
Q1 2008	Actual 2008	Actual 2007	Var 08 vs 07
Turnover	340,2	342,1	-0,6%
EBITDA	76,2	88,9	-14,3%
<i>EBITDA Margin</i>	<i>22,4%</i>	<i>26,0%</i>	<i>-3,6 pts</i>
EBT	45,9	62,7	-26,8%
Net Profit after Taxes & Minorities	42,7	50,7	-15,8%
	31/03/2008	31/12/2007	Var
Share Price, TITK	26,9	31,20	-14%
ASE Index	3.985,97	5.178,83	-23%

Group Turnover and EBITDA Q1 2008

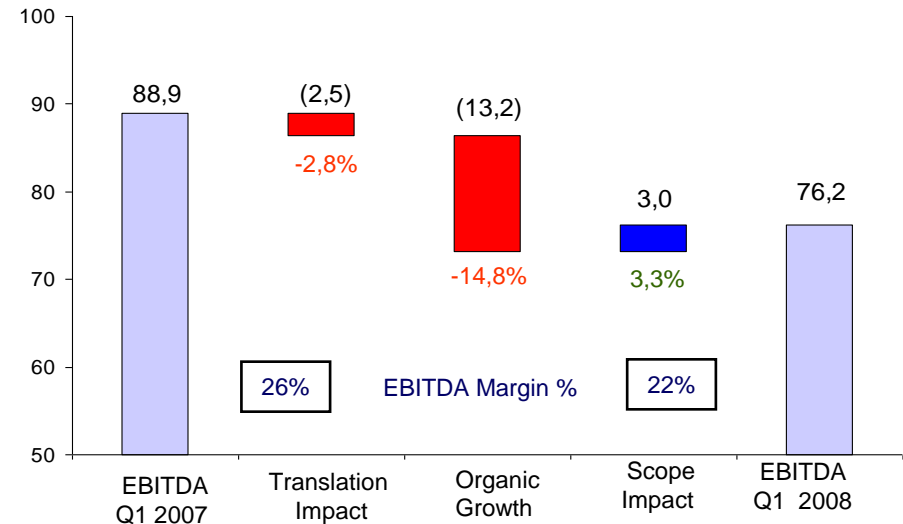


Excluding the impact of translation, Group Turnover was up 5% and EBITDA, -11% versus last year

Turnover €m



EBITDA €m

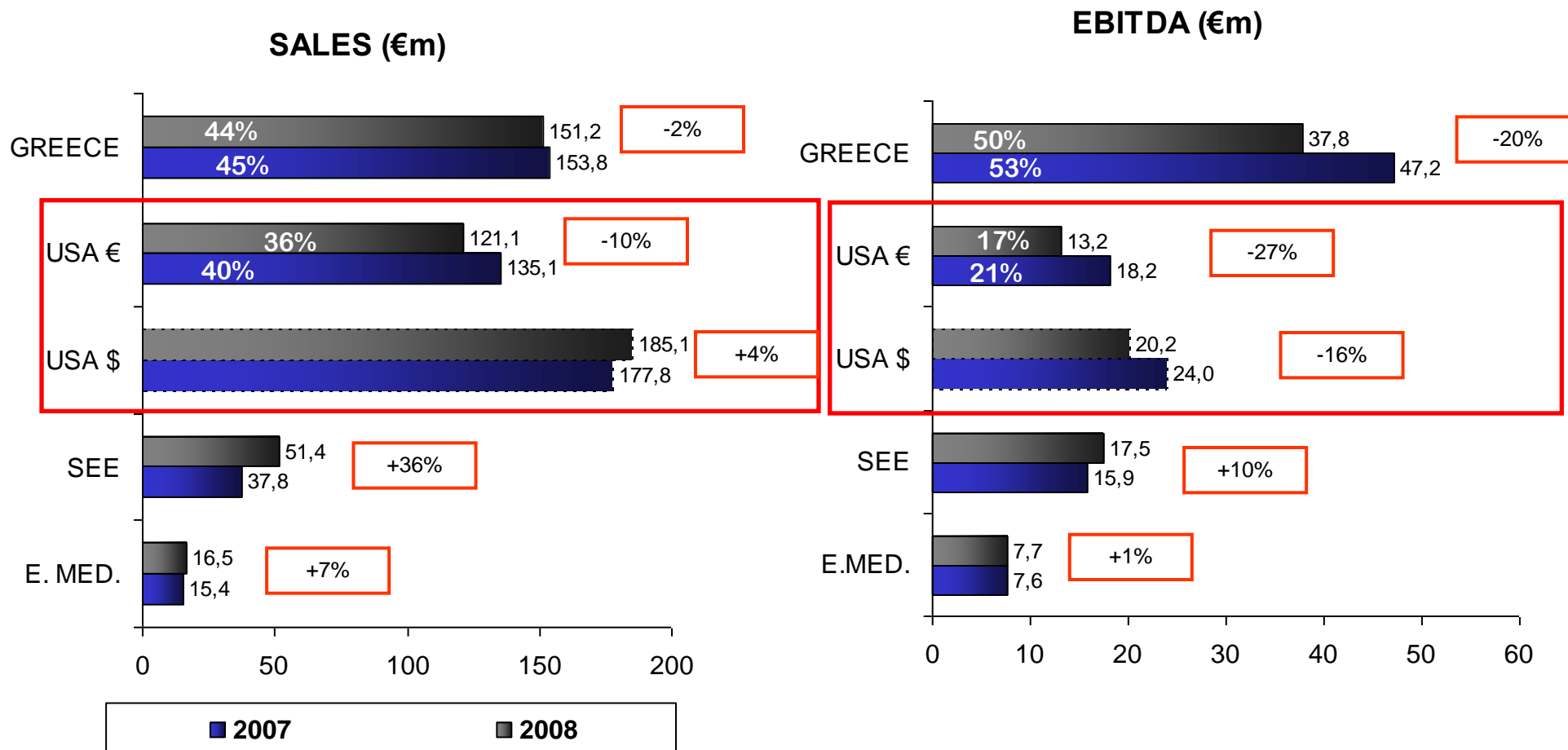


Consolidated Sales & EBITDA by Region

Q1 2008



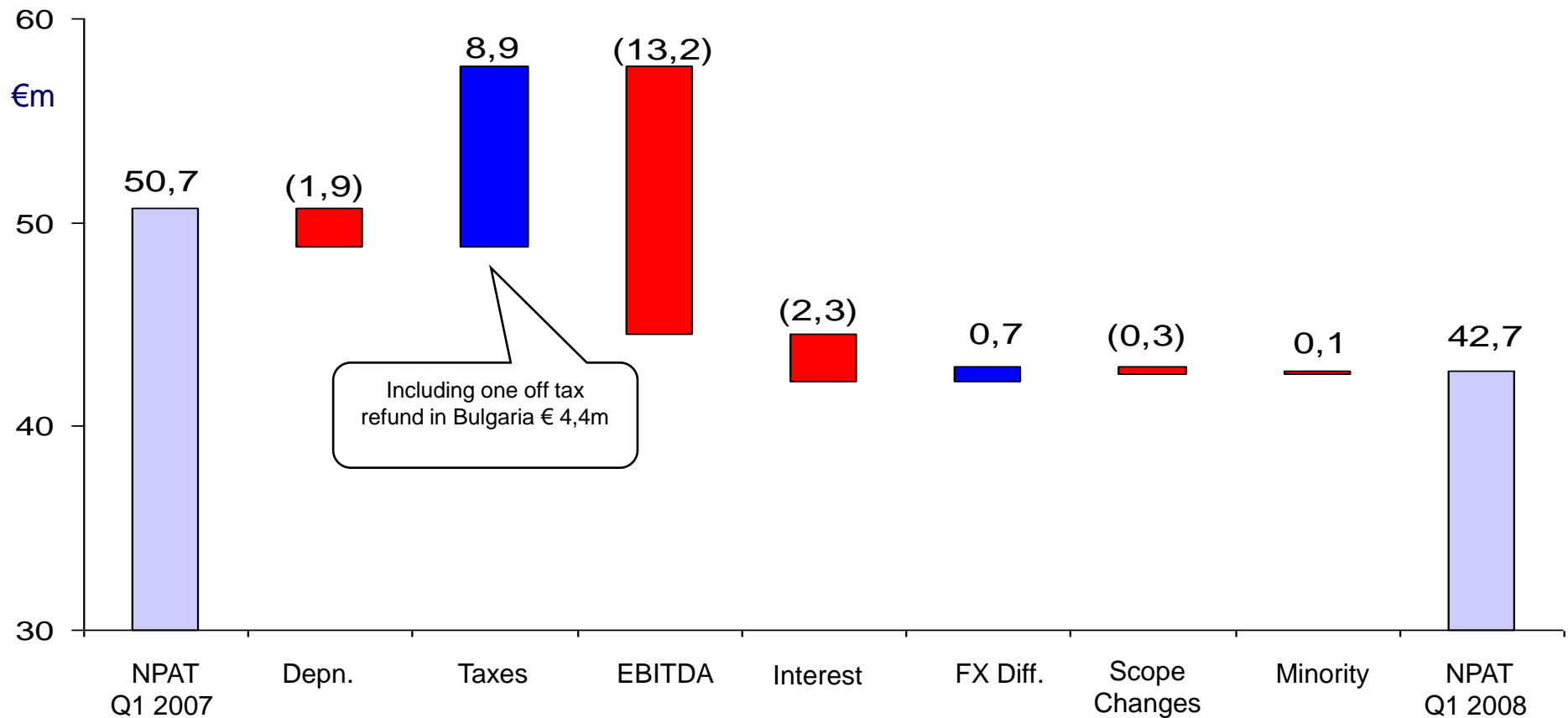
Good performance in SEE & Egypt fails to compensate fully for slowing demand in key US and Greek markets



Group Net Profit after Tax Q1 2008



Net Profit after Taxes was € 8m lower than last year, driven by lower operating performance and higher financing costs partially offset by lower taxes



Net Financing Costs

Q1 2008



The increase in financing costs represents increased debt to finance acquisitions and CAPEX

(€ m)	2008	2007	Var
Net Financing Costs -3 months	(6,7)	(5,2)	(1,5)
Explanation of variance:			
Interest Income/(Expense) (net)			
Greece	(0,9)	(0,7)	(0,2)
USA	(3,5)	(5,3)	1,8
SE Europe	0,8	0,8	0,0
East Med	(0,3)	(0,5)	0,2
Corporate	(3,3)	0,0	(3,3)
Net Interest Income/(Expense)	(7,2)	(5,7)	(1,5)
Realized FX Gains/(Losses) from USD	0,8	0,2	0,6
	0,8	0,2	0,6
Unrealized FX Gains/(Losses) - USD	(0,6)	0,4	(1,0)
Unrealized FX Translation Gains/(Losses) - Yen/USD/EGP	0,3	(0,1)	0,4
	(0,3)	0,3	(0,6)
Net realized and unrealized FX differences	0,5	0,5	0,0
Net financing cost variance			(1,5)

Foreign Currency Rates

Q1 2008



The continued weakness of the US Dollar and EGP cause a translation impact both in P&L and Balance Sheet

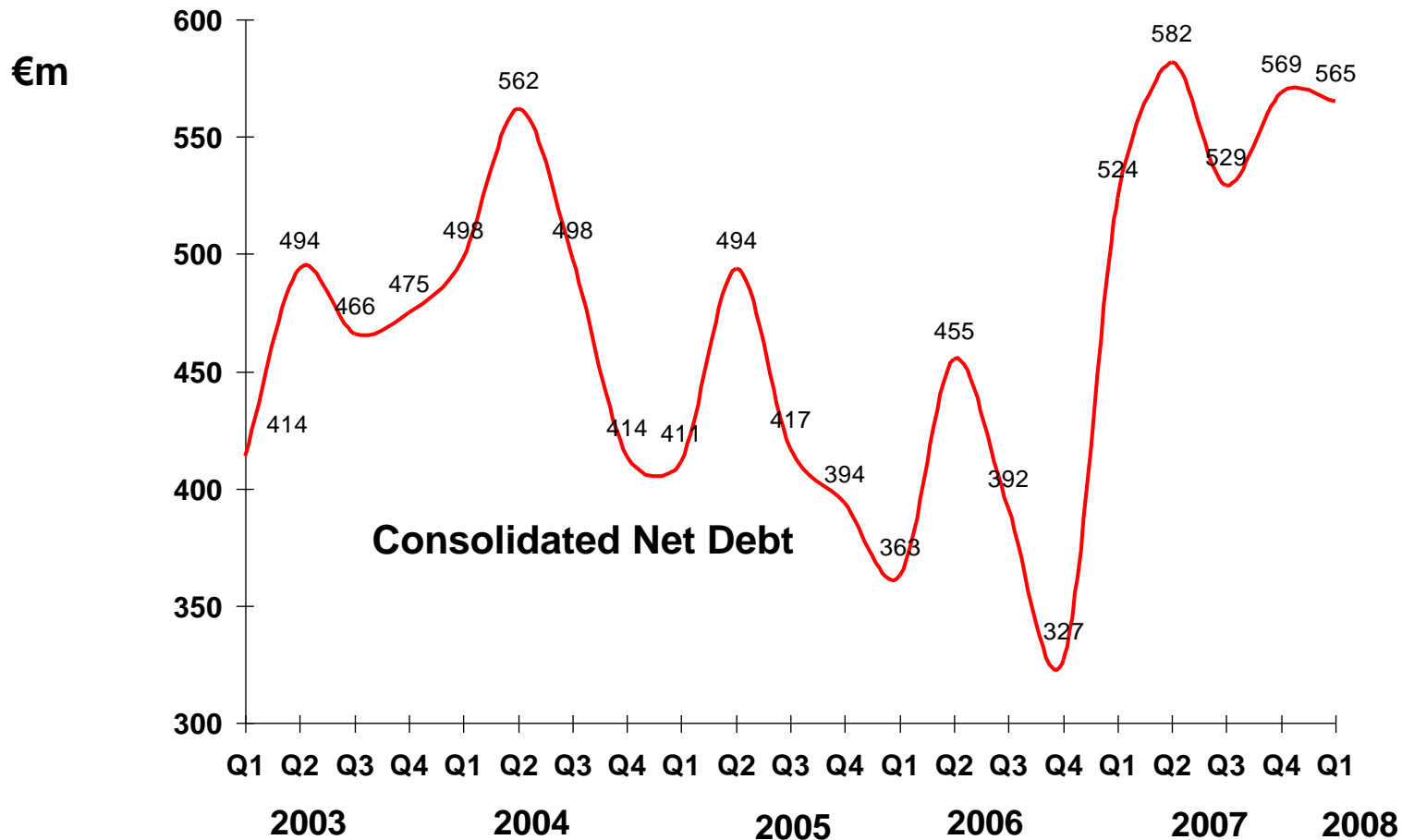
<u>BALANCE SHEET</u>	<u>Actual</u> <u>31/3/2008</u>	<u>Actual</u> <u>31/12/2007</u>	<u>Variance</u> <u>31.03.08 vs 31.12.07</u>
€1 = USD	1,58	1,47	-7%
€1 = EGP	8,62	8,12	-6%
1USD=EGP	5,46	5,52	1%
€1 = RSD	82,31	79,24	-4%
1USD = JPY	99,53	112,04	11%
No significant variances of the rest of Balkan Currencies			

<u>P&L</u>	<u>Ave 3M 08</u>	<u>Ave 3M 07</u>	<u>Ave 3M 08 vs 07</u>
€1 = USD	1,53	1,32	-16%
€1 = EGP	8,41	7,50	-12%
1USD=EGP	5,50	5,68	3%
€1 = RSD	82,85	80,19	-3%
1USD = JPY	103,31	119,32	13%
No significant variances of the rest of Balkan Currencies			

Net Debt as of 31.03.08 Q1 2008



No significant move in Net Debt since the beginning of the year

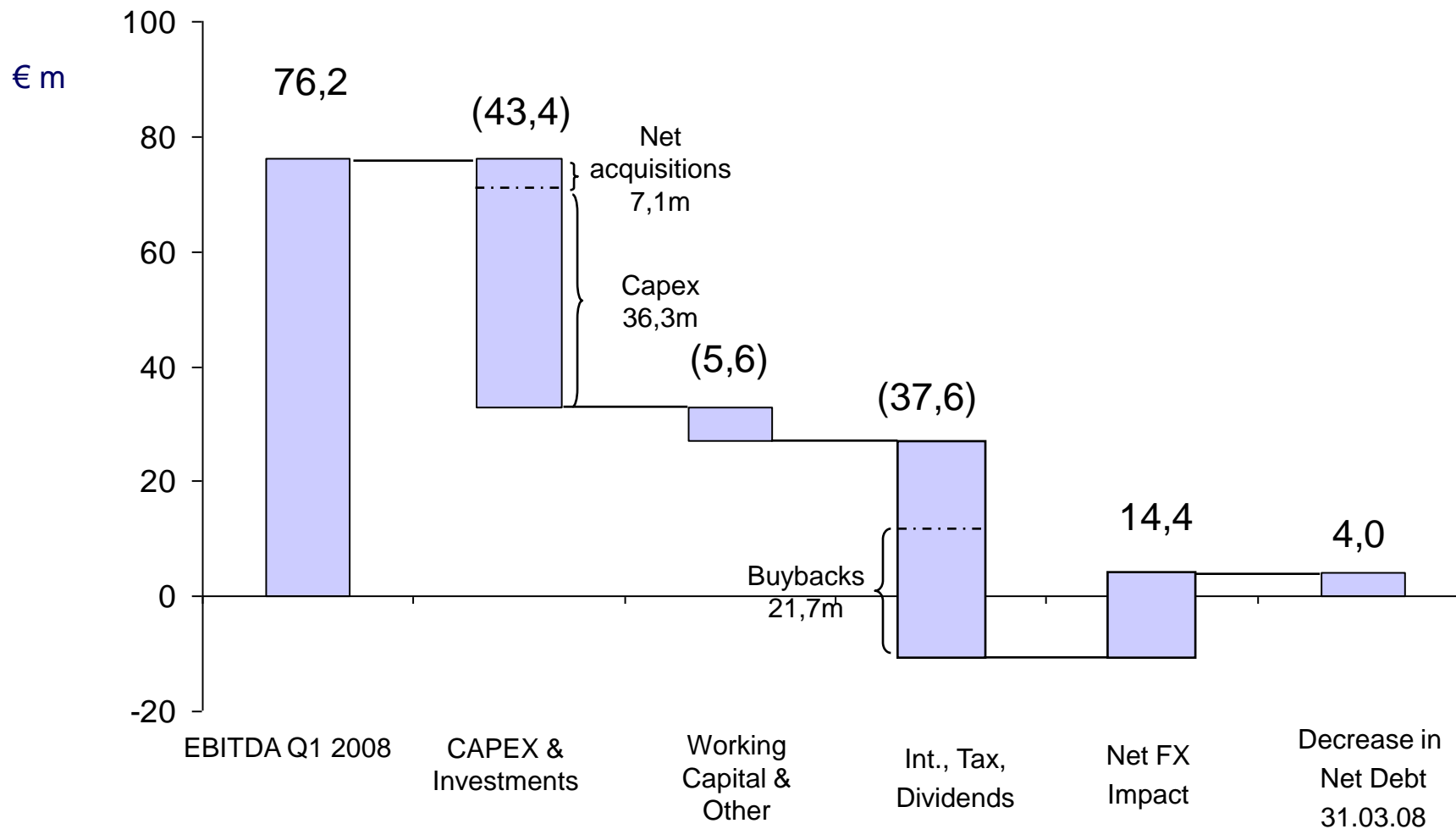


Sources & Uses of Cash

Q1 2008



Debt decreases by € 4m, despite of Capex & Investments of € 43m and Share Buy-backs of € 21.7m





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Egypt – Acquisition of remaining 50% interest in joint venture with Lafarge



- Turnover: € 127,4m, EBITDA: 62,2m, NOPAT: € 34,3m in 2007
- 2 plants: Alexandria 1,8m tons and Beni Suef 1,5m tons
- Beni Suef expansion project, expected completion by end of 2009, 1,5m tons
- Total 2010 planned capacity, including debottlenecking: 5m tons
- Titan buys Lafarge's 50% stake, € 330m EV



Turkey – Acquisition of 50% interest in Adocim



- Acquisition of 50% interest in Adocim Cimento with annual cement capacity 1,5m tons, consisting of a cement plant in Tokat, Black Sea (commissioned December 2007) and a grinding plant in Tekirdag, Marmara
- Equity value € 85,1m
- Consolidation as of April 18th, 2008

- **Uneven global slowdown. Uncertainties persist**
- **Input cost inflation high**
- **US demand expected to decrease further (PCA '08 forecast: -11%)**
- **Timing of Lakebelt issue resolution leads to uncertainty of US performance**
- **Greek demand expected to decline slightly (soft housing, growing commercial and infrastructure)**
- **Positive demand prospects in South East Europe and Egypt**
- **Expansion in Albania, Turkey and Egypt to raise Group's growth profile**
- **Focus on execution**