

Athens, 7 May, 2015









TITAN GROUP

2015 Q1 Financial Results

Investors' and Analysts' Conference Call

Q1 2015 Highlights



- Increased Turnover and NPAT while EBITDA lower than Q1 2014.
- Bottom line profitable with Earnings before Tax (EBT) at €7.6m (vs -€9.7m loss last year) aided by €27m in FX gains.
- Higher profitability in Greece. Local sales are stable, production costs decrease and export revenues benefit from strong \$.
- In US, sales volumes growth trend continues with parallel increases in sales prices (Q1 y-o-y).
 Strong \$ benefits Group profitability.
- In SEE, Q1 sales are adversely impacted by heavy winter.
- In Egypt, sales and profitability turnaround, recording marked progress compared to the subdued levels of Q4 2014. Investment program on track for adding solid fuels capability to all kilns. The first kiln in Beni-Suef already running at full capacity (100%) on solid fuels.
- Net Debt increases by €119m (vs. Dec 2014) due to accelerated Capex, devaluation of the euro impacting USD and EGP debt and seasonal WC increase.

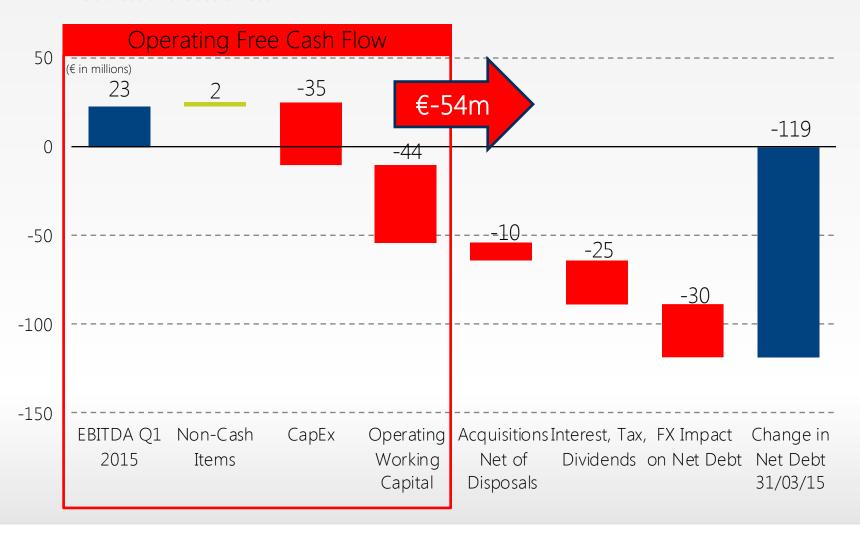
Positive Growth in Group Revenue and NPAT (Boosted by FX Gains). Lower EBITDA



In Million Euros, unless otherwise stated	Q1 2015	Q1 2014	Variance
Net Sales	283.8	251.8	12.7%
Cost of Goods Sold	-229.7	-199.5	15.1%
Gross Margin (before depreciation)	54.1	52.3	3.5%
SG&A	-30.0	-26.3	13.9%
Other Income / Expense	-0.9	4.5	-120.1%
EBITDA	23.2	30.5	-23.7%
Depreciation	-28.5	-26.6	7.0%
Finance Costs - Net	-14.2	-13.3	6.8%
FX Gains/Losses	27.0	-0.3	
Share of profit of associates & JVs	0.0	0.0	
Profit Before Taxes	7.6	-9.7	
Income Tax Net	-0.5	0.3	
Non Controlling Interest	-0.4	-1.7	
Net Profit after Taxes & Minorities	6.6	-11.0	
Earnings per Share (€/share) – basic	0.081	-0.135	
€/US\$ Average FX Rate	1.13	1.37	17.5%
€/EGP Average FX Rate	8.45	9.54	11.4%
	31 Mar' 15	31 Dec' 14	Variance
Net Debt	660	541	22.3%
Share Price	21.37	19.17	11.5%
ASE Index	775.46	826.18	-6.1%

Lower Operating Free Cash Flow (€39m Below Q1 2014) Due to Higher CAPEX and WC

Sources and Uses of Cash



Group Balance Sheet Asset Growth Due to High USD



In Million Euros, unless otherwise stated	31 Mar' 15	31 Dec' 14	Variance
Property, plant & equipment	1,780.2	1,673.0	107.2
Intangible assets and goodwill	477.9	446.1	31.8
Other non-current assets	118.7	115.9	2.8
Non-current assets	2,376.8	2,235.0	141.8
Inventories	306.4	275.8	30.6
Receivables and prepayments	186.2	157.5	28.7
Cash and cash equivalents	137.7	142.9	-5.2
Current assets	630.3	576.2	54.1
Total Assets	3,007.1	2,811.2	195.9
Share capital and share premium	361.3	361.3	-
Treasury shares	-83.6	-83.6	-
Retained earnings	291.8	288.1	3.7
Other reserves	1,016.0	941.2	74.8
Non-controlling interests	<i>125.3</i>	120.6	4.7
Total equity	1,710.8	1,627.6	83.2
Long-term borrowings	744.9	634.2	110.7
Deferred income tax liability	196.8	184.1	12.7
Other non-current liabilities	69.4	80.1	-10.7
Non-current liabilities	1,011.1	898.4	112.7
Short-term borrowings	53.0	49.5	3.5
Trade and other payables	217.6	220.5	-2.9
Other current liabilities	14.6	15.2	-0.6
Current liabilities	285.2	285.2	-
Total Equity and Liabilities	3,007.1	2,811.2	195.9

Net Debt Increases Following New Capital Investments **€** TITAN (€45m), FX Movements (€30m) and Seasonality Impact

Group Net Debt

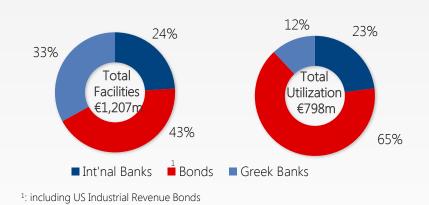


For comparability purposes all figures have been adjusted in order to exclude Turkey.

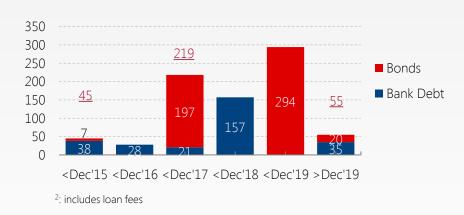
DEBT & LIQUIDITY PROFILE - 31 MAR 2015



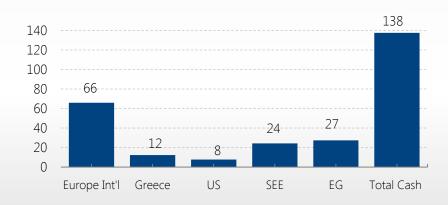
Facilities / Utilization by Lender



Maturity Profile (€m)²



Liquid Assets by location (€m)

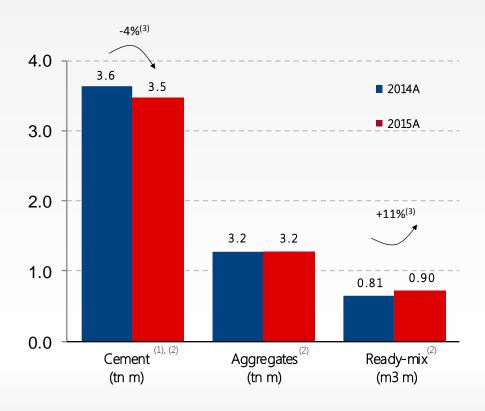


Small Drop in Cement Sales Due to Lower SEE Performance, While Sales in Egypt and US Grow

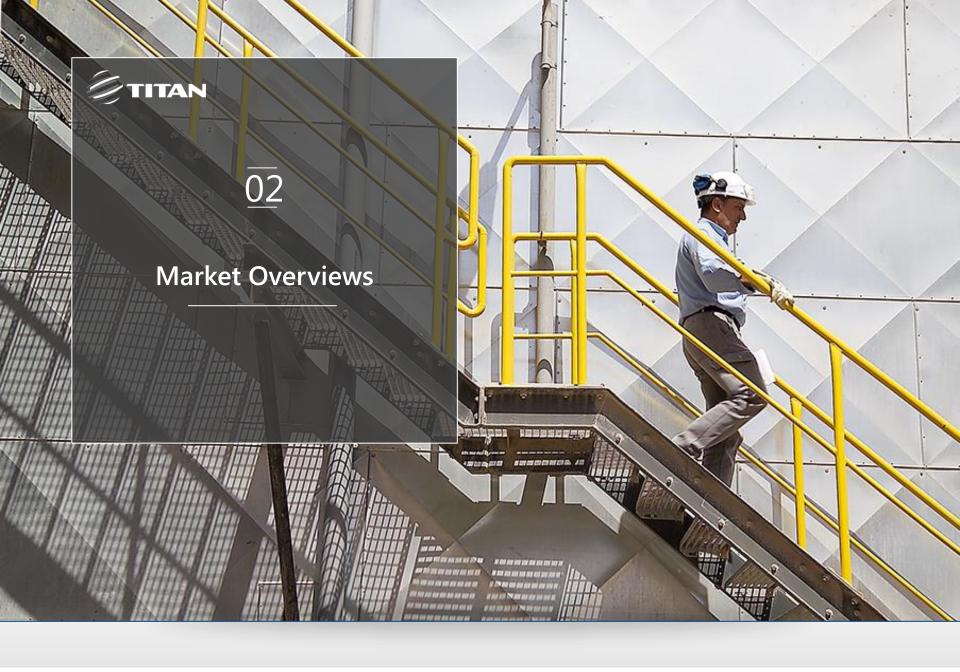


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1st Quarter Sales Volume

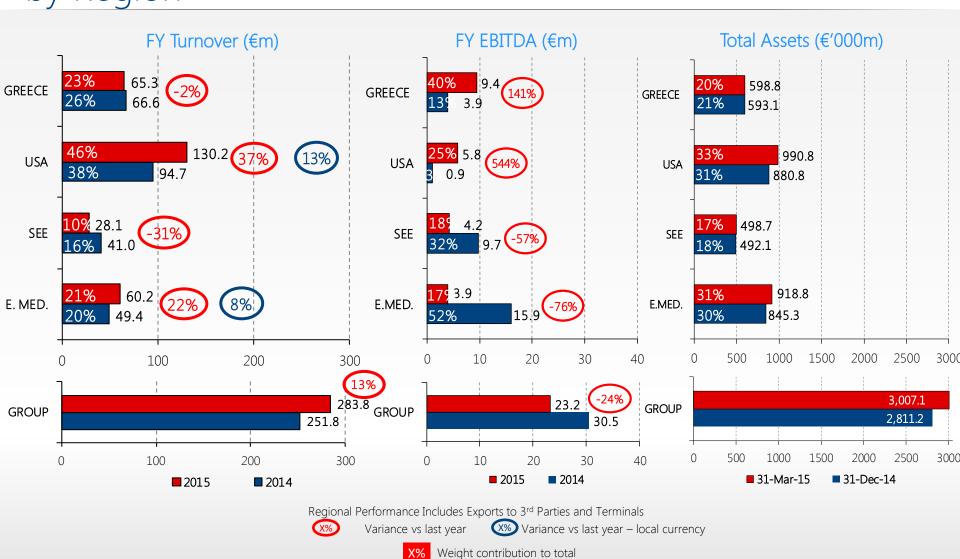


- (1) Cement sales include clinker and cementitious materials
- (2) Includes Turkey, does not include Associates
- (3) % represents performance versus last year



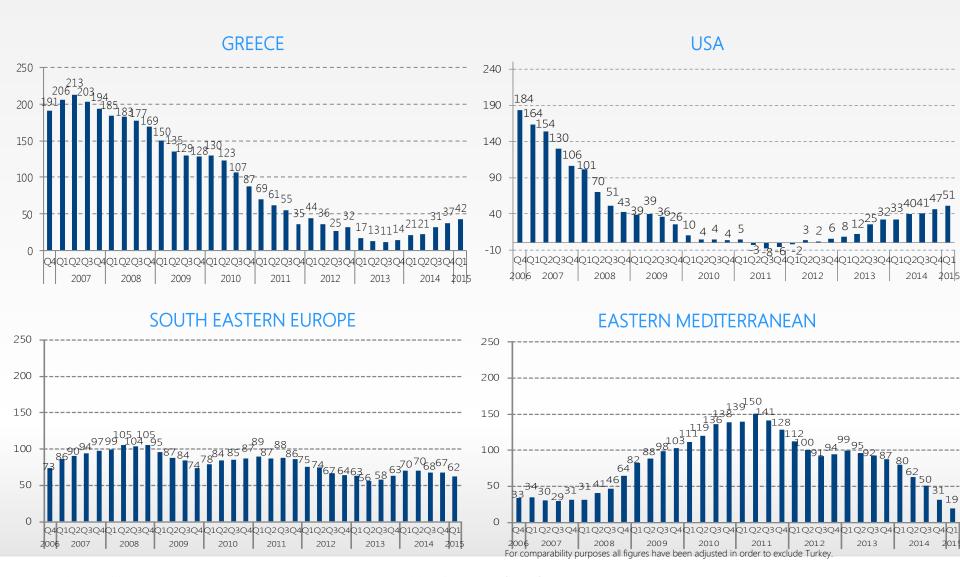
Q1 2015 Turnover, EBITDA and Total Assets by Region





EBITDA 12Month-Rolling Quarterly Analysis by Region 2006-2015

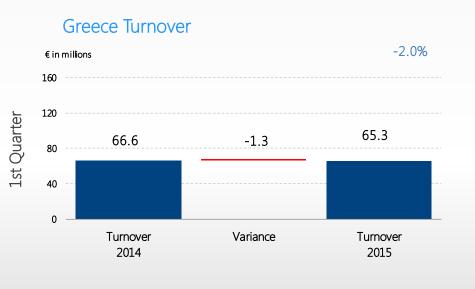


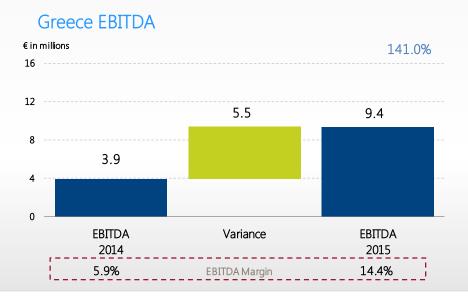


Greece Sales Stable Amidst a Depressed Local Market Environment



- Greece turnover is stable while profitability recovers with €5.5m EBITDA improvement.
- Increased profitability is driven by strong exports revenue and cost savings.
- Favorable \$/€ rate boosts effective exports prices offsetting slight drop in domestic prices.
- Domestic volumes are relatively stable with public works absorbing most of domestic demand.
 Exports running strong at similar levels with 2014.

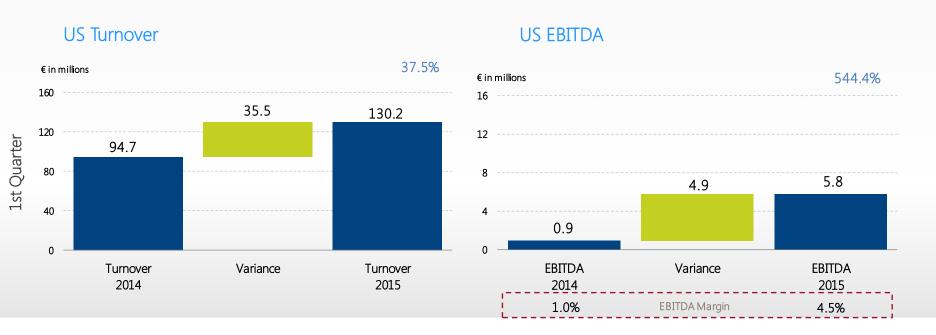




US Operating Margins Strengthened by Increases in Sales Volumes and Prices.



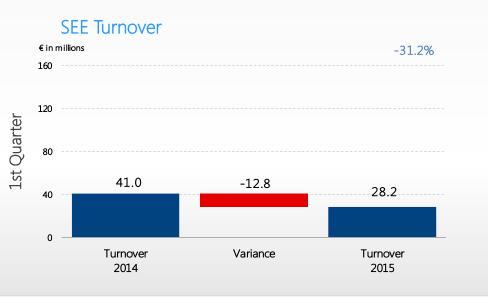
- High US sales turnover resulting from rising sales volumes, higher prices and increase in USD fx rate.
- Higher operating profitability (EBITDA) by €5m
- Solid growth momentum continues with strong demand. Volumes higher in Q1 2015 y-o-y in all products.
- Prices higher in \$ terms in Q1 2015 y-o-y across all geographies and products, increase being more pronounced in € terms.
- Capex projects accelerate in line with a rigorous US capex program to capture growth and boost profitability.

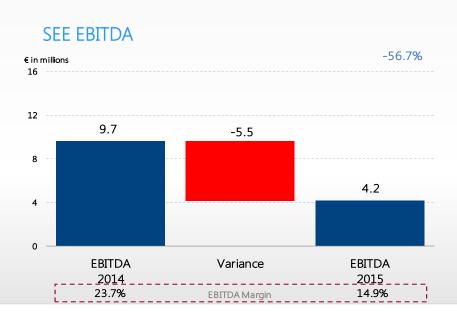


In SEE, Profitability Declines as Poor Weather Leads to Seasonal Drop in Local Sales



- In SEE, Cement sales volumes seasonally declined across all markets (2014 winter was unusually mild).
- Cement sales prices slightly higher than last year.
- In February 2015, Titan purchased from EBRD its 20% stake in Antea Cement, Albania.

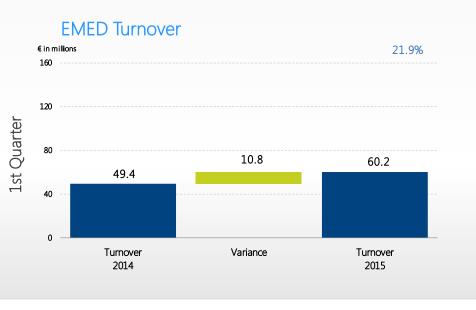


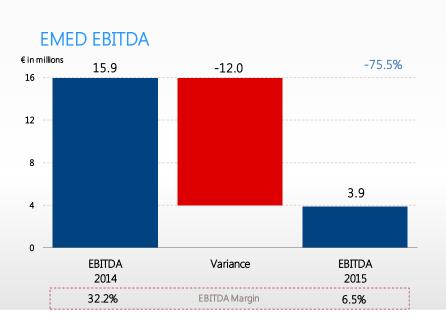


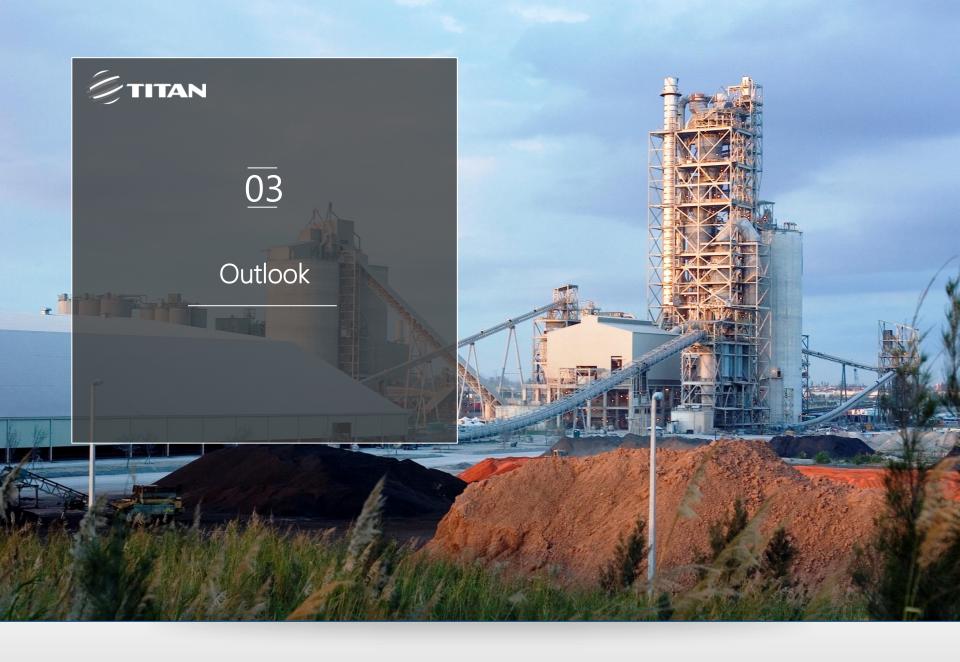
In Egypt Q1 2015 Marks the Turnaround in Sales and Profitability Performance as 1st Kiln Converts to Coal



- Egypt Q1 2015 profitability improved by €6m from previous quarter but lower than last year.
- Q1 2015 production costs absorbed high imported clinker costs for cement production.
- Beni-Suef first solid fuel kiln is fully operational as of Q1 2015. Alexandria struck by fuel shortages.
- Egypt Cement consumption in Q1 2015 remained flat against same period last year.
- Cement sales prices in Q1 2015 slightly higher y-o-y in EGP terms. Increase is more pronounced in € terms.
- Updated investment plan provides for 2nd Beni-Suef line conversion in Q3 2015, while Alexandria will also use solid fuels at the same time, leading to gradual increase in domestic clinker production and decrease in costs.
- In Turkey Q1 2015 lower volume sales and results vs same period last year.







Outlook 2015



USA	•	Recovery momentum set to continue. Focus on capturing opportunities and on expanding margins.
Eastern Med	•	Demand likely to remain high, despite uncertainties. Focus on overcoming fuel constraints in Egypt.
Greece		Demand underpinned by funded public works. Focus on exports and cost competitiveness.
S.E. Europe	-•	No catalyst for growth visible. Focus on synergies & efficiencies.

Group Strategic Priorities

Growth Set for targeted, disciplined and creative g	growth
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- ☐ Performance ...gradually returning to superior returns, based on customer & operating excellence...
- ☐ Sustainability ...with a single-minded focus on our distinctive social contact

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 - Global, macroeconomic and political trends
 - Fluctuations in currency exchange rates and general financial market conditions
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