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We refer to the terms "Adjusted EBITDA," "Free Cash Flow," "Net Debt" and "Adjusted EBITDA Margin" in various places in this presentation. These are supplemental financial measures that are not prepared in accordance with the International Accounting Standards Board ("IFRS") and should not be viewed as a substitute for IFRS measures. Although our management uses these non-IFRS financial measures when planning, monitoring and evaluating our performance, any analysis of non-IFRS financial measures should be used only in conjunction with results presented in accordance with IFRS. The non-IFRS financial measures we present may not be comparable to similarly-named measures reported by other companies.

We define Adjusted EBITDA as net income before finance cost, net, income tax expense, depreciation, depletion and amortization, further adjusted to remove the impact of additional items such as (gain)/loss on disposal of fixed assets, asset impairment (recovery)/loss, foreign exchange (gain)/loss, net, derivative financial instrument (gain)/loss, net, fair value loss on sale of accounts receivable, net, share-based compensation and other non-recurring items. Net income is the IFRS measure most directly comparable to Adjusted EBITDA.

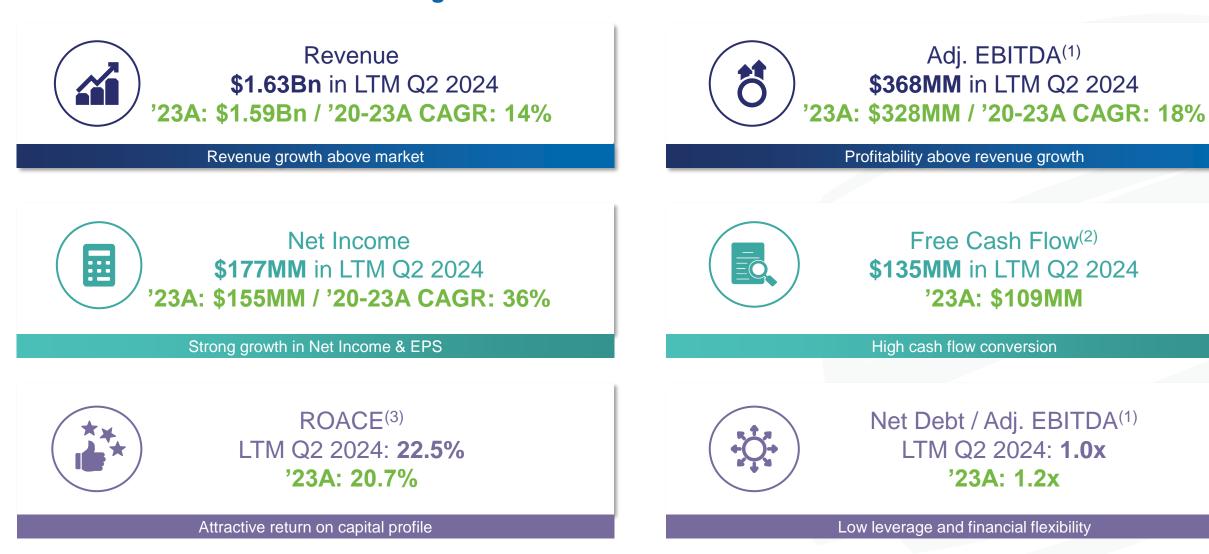
Free Cash Flow is comprised of net cash provided by operating activities, less net payments for capital expenditures, which includes (i) investments in equipment, (ii) investments in identifiable intangible assets and (iii) proceeds from the sale of assets, net of disposition costs. The IFRS measure most directly comparable to Free Cash Flow is net cash provided by operating activities.

Net Debt comprises the sum of short and long-term borrowings, including accrued interest and current and non-current lease liabilities less cash and cash equivalents. Net Debt is used by management to measure the effective level of our indebtedness.

Adjusted EBITDA Margin comprises of Adjusted EBITDA divided by revenue. The IFRS measure most directly comparable to Adjusted EBITDA Margin is Net Income Margin.

### Financial Highlights A Proven Track Record of Strong Financial Performance



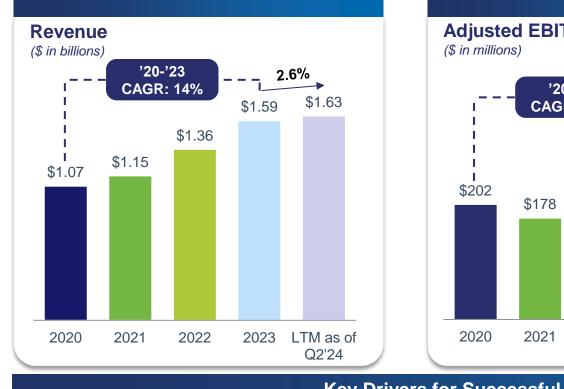


Note: (1) Further detail on Adjusted EBITDA reconciliation in Appendix on page 29.
(2) Further detail on FCF reconciliation in Appendix on page 32.
(3) Refer to Appendix for the definition of ROACE.

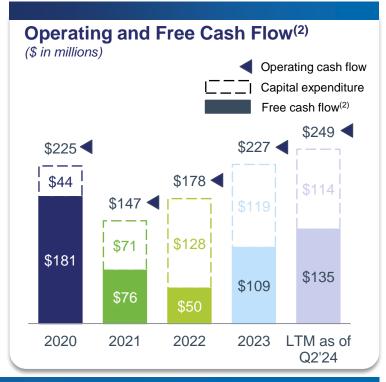
# Strong Financial Track Record with Attractive Cash Flow Generation, Top Line Growth and Margin Expansion

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### Adjusted EBITDA<sup>(1)</sup> 12.0% '20-'23 (3)\$368 **CAGR: 18%** \$328 \$193 2022 2023 LTM as of Q2'24



### Key Drivers for Successful Track Record and Growth Strategies

Vertically integrated business model provides product oversight and increased stability

Strategic investments in AI/ML<sup>(4)(5)</sup> tools drive productivity and reliability improvements **Diversified end markets** lead to strong cash flow generation and strategic capital allocation

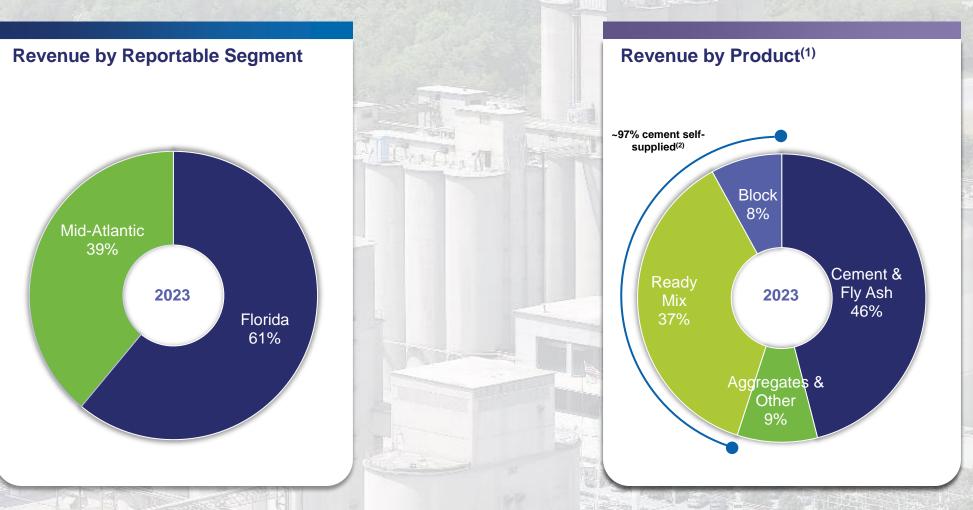
Note: 2020 revenue derived from company filings and 31-Dec-2020 EUR to USD exchange rate. 2020 Adjusted EBITDA and Free Cash Flow per management financials. (1) Further detail on Adjusted EBITDA reconciliation in Appendix.

(1) Further detail on FCF reconciliation in Appendix.

(3) Excludes non-recurring transaction costs of \$6.7MM.
(4) Refer to Appendix for the definition of AI.
(5) Refer to Appendix for the definition of ML.

# Diversified Revenue Across Geographic Areas with a Vertical Integration Model





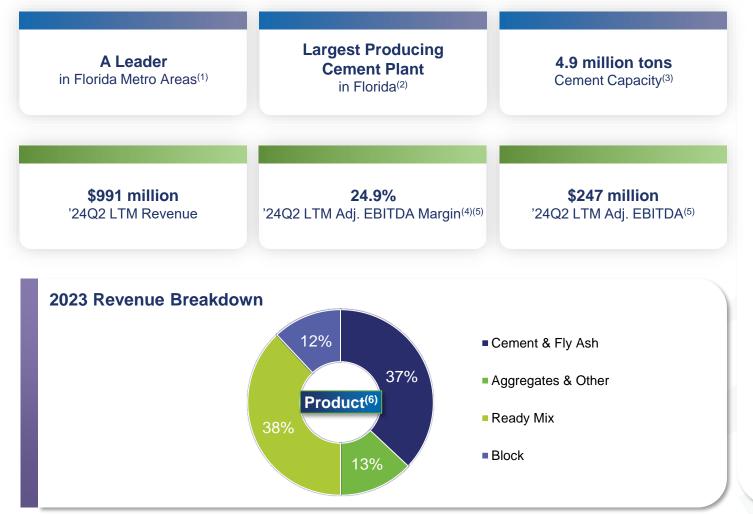
Note: All figures are based on fiscal year 2023.

(1) Revenue by product type breakdown includes internal trading activity, which represents consumption of internally sourced materials at a transfer price approximating market price.

(2) Based on 2023A data; self-supplied includes imports from Titan Cement International.

# Florida – Fully Integrated Construction Materials Business with Leading Position in All Major Markets





### **Multiple Tailwinds Driving Construction Demand**

- Cement consumption expected to grow by ~20% in FL from 2024 to 2029<sup>(7)</sup>, outpacing U.S.
- Diversified economy with growth themes
- Major residential and commercial development
- 134 million tourists per year and growing
- Major industrial warehousing and distribution centers projects under development
- Significant DOT<sup>(8)</sup> investment in infrastructure
- Largest 5-year infrastructure program in FL history
- Wave of corporate relocations and expansions
- Burgeoning finance, space and life sciences sectors
- Coastal resiliency \$1Bn Resilient Florida Program
- Net population gain of 774 people per day over last 20 years<sup>(9)</sup>
- 4<sup>th</sup> largest economy in the U.S.

Note: Figures as of 2023, unless otherwise indicated.

(1) Based on cement imports at Tampa (2023: 850k ST) and production capacity at Pennsuco (2.4 million ST) over PCA market size for FL (10.4 million ST).

(2) Based on 2024 North American Cement Directory.

(3) Cement capacity includes production capacity and import capacity.(4) Refer to Appendix for the definition of Adjusted EBITDA Margin.

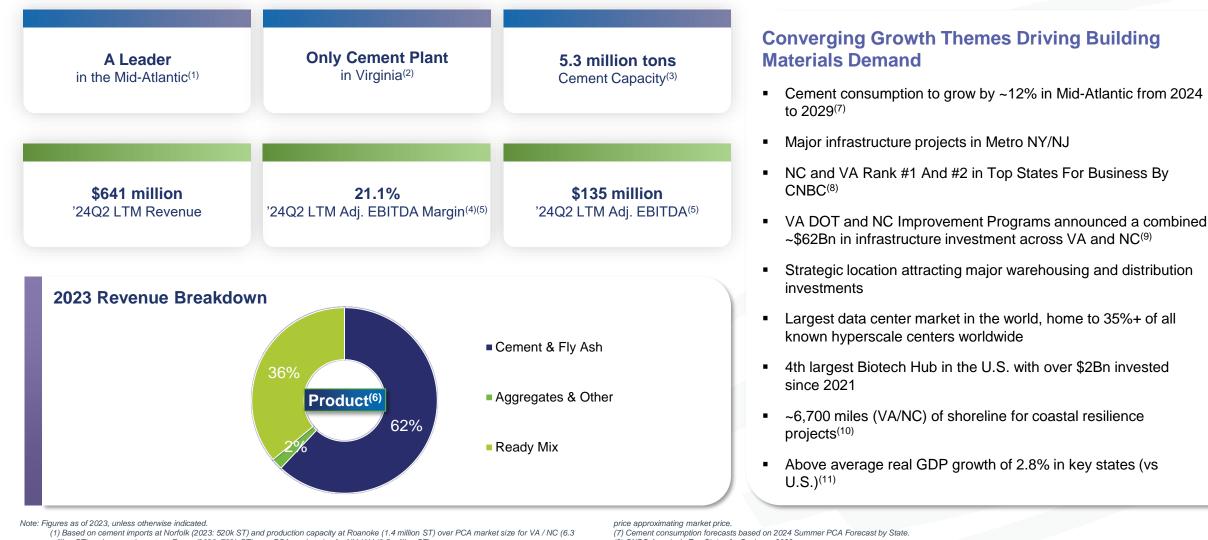
(5) Further detail on Adjusted EBITDA reconciliation in Appendix on page 30.
(6) Revenue by product type breakdown includes internal trading activity, which represents consumption of internally sourced materials at a transfer price approximating market price.
(7) Cement consumption forecasts based on 2024 Summer PCA Forecast by States.
(8) Refer to Appendix for definition of DOT.
(9) Florida Office of Economic & Demographic Research, 2024.

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# Mid-Atlantic is a Vertically Integrated Powerhouse Well Positioned In Strong Growth Markets



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million ST) and cement imports at Essex (2023: 782k ST) over PCA market size for NY / NJ (3.5 million ST).

(2) Based on 2024 North American Cement Directory.

(3) Cement capacity includes production capacity and import capacity

(4) Refer to Appendix for the definition of Adjusted EBITDA Margin.

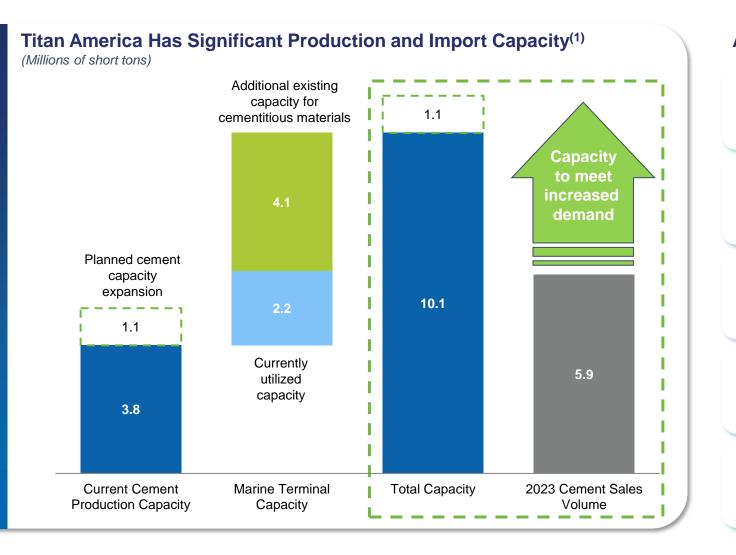
(5) Further detail on Adjusted EBITDA reconciliation in Appendix on page 31.

(6) Revenue by product type breakdown includes internal trading activity, which represents consumption of internally sourced materials at a transfer

price approximating market price. (7) Cement consumption forecasts based on 2024 Summer PCA Forecast by State. (8) CNBC America's Top States for Business 2023. (9) Virginia Economic Development Partnership - SYIP. Virginiadot.org. Economic Development Partnership of North Carolina Inc. and North Carolina Department of Transportation. (10) National Oceanic and Atmospheric Administration. (11) Bureau of Economic Analysis. Figures presented represent real GDP growth between 2022 and 2023 for the aggregate economy of key Mid-Atlantic states VA, NC and SC compared to the U.S.

# Significant Installed Capacity Ready to Capture Market Growth





### **Ability to Capture Growth**

Differentiated multi-product capabilities enable agile sourcing of each of our products based on demand in the market

Successful significant investments completed to expand import terminals along the Eastern Seaboard further enhance our overall capacity

Marine terminals enable import of multiple types of cementitious materials, aggregates, and other bulk products

Ability to quickly increase sales volumes based on demand, with no incremental costs required

Flexible cement production and import network enables attractive margins and returns across footprint

# **Core Growth Strategies**



### **Expand Cement Capacity**



### **Grow Aggregates Business**

1	~
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### **Grow SCM**<sup>(2)</sup> **Products Business**



 Investing in Pennsuco and Roanoke plants to increase production capacity from 3.8 m st<sup>(1)</sup> to 4.9 m st by 2030

• Strategically **invest in growing** our aggregates business

 Invest in growth of domestic production of fly ash and calcined clay, and imports of SCM products

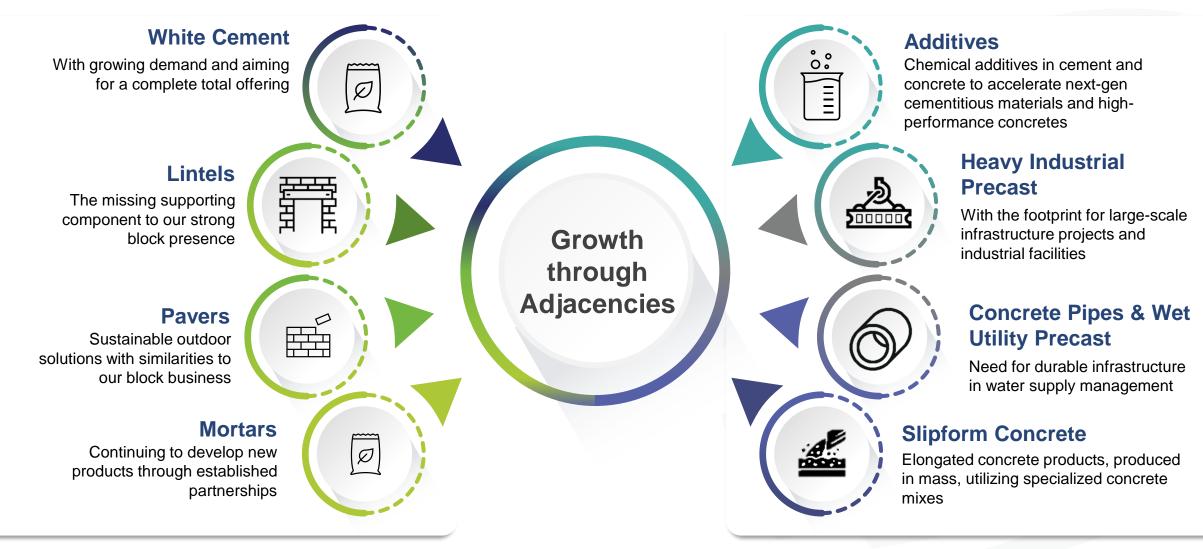
Invest in up to 15 new fixed and portable plants

Note: (1) As of December 31, 2023. (2) Refer to the Appendix for the definition of SCM. (3) Refer to the Appendix for the definition of RMC.

# **Targeting Adjacent Products and Markets for Strategic Growth** These New Businesses Complement and Enhance Our Current Offerings

02





# **M&A and Greenfield Investments**



### M&A is a Proven Part of TA Playbook

- Strong execution track record
- Sector remains highly fragmented
- Strong balance sheet and cash flow increases flexibility to fund acquisitions

### M&A and Greenfield Investments Executed



### M&A and Greenfield Investments



# **Adjusted EBITDA Reconciliation**



\$ in millions)	2020	2021	2022	2023	LTM Q2 2024
Net income	\$62	\$59	\$63	\$155	\$177
Net income margin	5.8%	5.1%	4.6%	9.8%	10.8%
Income tax expense	20	15	17	47	54
Finance cost, net	27	22	19	22	21
Depreciation, depletion and amortization	81	82	88	91	94
EBITDA	\$190	\$178	\$186	\$316	\$345
Transaction Costs	-	-	-	-	7
Loss on disposal of fixed assets	0	0	1	4	5
Asset impairment (recovery)/loss	-	-	1	(1)	(1)
FX & derivatives, net (gain)/loss	8	(3)	(1)	1	4
Fair value loss on sale of accounts receivable, net	2	1	3	6	5
Share-based compensation	1	3	2	3	4
Other	1	(1)	1	(1)	(2)
Adjusted EBITDA	\$202	\$178	\$193	\$328	\$368
Adjusted EBITDA Margin	19.0%	15.4%	14.2%	20.6%	22.5%

Note: Amounts disclosed subject to independent rounding.

# **Free Cash Flow Reconciliation**



(\$ in millions)	2020	2021	2022	2023	LTM Q2 2024
Net Income	\$62	\$59	\$63	\$155	\$177
(+) Net Interest	27	22	19	22	21
(+) Income Tax Expense	20	15	17	47	54
(+/-) Taxes (Paid) / Refunded	1	2	(5)	(53)	(63)
(+) DD&A	81	82	88	91	94
(+/-) FX/Derivatives	8	(3)	(1)	1	4
(+/-) Change in NWC and non-cash	26	(31)	(2)	(36)	(38)
Cash generated from operations	\$225	\$147	\$178	\$227	\$249
(-) Capital Expenditures	(44)	(71)	(128)	(119)	(114)
Free Cash Flow	\$181	\$76	\$50	\$109	\$135
(% of Net Income)	290%	128%	80%	70%	76%

Note: Amounts disclosed subject to independent rounding.