CEMENTARNICA "USJE" AD SKOPJE

SPECIAL PURPOSE FINANCIAL STATEMENTS FOR GROUP CONSOLIDATION REPORTING PURPOSES

For the year ended 31 December 2015





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Report on special purpose financial information

To the Board of Directors of Cementarnica Usje AD Skopje

We have audited the accompanying special purpose financial information of Cementarnica Usje AD Skopje., which comprise the statement of financial position as at 31 December 2015 and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information. The special purpose financial information have been prepared by management of Cementarnica Usje AD Skopje in accordance with Titan Group Accounting Policies.

Management's responsibility for the special purpose financial information

Management is responsible for the preparation of these special purpose financial information in accordance with Titan Group Accounting Policies and for such internal control as management determines is necessary to enable the preparation of special purpose financial information that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these special purpose financial information based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the special purpose financial information are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the special purpose financial information. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the special purpose financial information, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the special purpose financial information in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the special purpose financial information.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the special purpose financial information of Cementarnica Usje AD Skopje for the year ended 31 December 2015 are prepared, in all material respects, in accordance with Titan Group Accounting Policies.



Basis of accounting and restriction on distribution and use

Without modifying our opinion, we draw attention to Note 2 to the special purpose financial information, which describes the basis of accounting. The special purpose financial information are prepared to for the purposes of providing information to the Board of Directors. As a result, the special purpose financial information may not be suitable for another purpose. Our report is intended solely for the Bord of Directors of Cementarnica Usje AD Skopje and should not be distributed to or used by parties other than Bord of Directors of Cementarnica Usje AD Skopje.

PricewalerhouseCoopers Revizija Doo

23 February 2016 Skopje



STATEMENT OF COMPREHENSIVE INCOME For the year ended 31 December 2015

		2015	2014
	Notes	MKD'000	MKD'000
Sales	3a	3,823,200	3,896,235
Other revenue	3b	116,071	71,514
Cost of sales	3c	(2,548,749)	(2,255,782)
Gross profit		1,390,522	1,711,968
Other operating income	3d	307,075	37,138
Other operating expenses	3e	(85,213)	(44,705)
Selling and marketing expenses	3f	(26,312)	(25,611)
Administrative expenses	3g	(182,997)	(104,226)
Operating profit	28	1,403,075	1,574,564
Finance income		9,241	52,334
Finance expenses		(17,780)	(2,405)
Net finance income	3h	(8,539)	49,929
Due St hafana tau		1 204 526	1 (24 402
Profit before tax		1,394,536	1,624,493
Income tax expense	4	(130,998)	(166,915)
Profit for the year		1,263,538	1,457,578
Other comprehensive income			-
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:			
Investment Property revaluation surplus	7		4,032
Total comprehensive income for the year		1,263,538	1,461,610
Not much fourth, manied attached to			
Net profit for the period attributable to: Equity holder of the ultimate parent		1,198,339	1,382,367
Non- controlling interest		65,199	75,211
Non- controlling interest		1,263,538	1,457,578
Farnings nor share information.		1,203,336	1,457,576
Earnings per share information: Basic, profit for the period attributable to			
ordinary equity holders of the ultimate parent	5	2.24	2.59
Total Comprehensive income for the period			
attributable to:			
Equity holder of the ultimate parent		1,198,339	1,382,367
Non - controlling interest		65,199	75,211
		1,263,538	1,457,578



STATEMENT	OF FINANCIAL	POSITION
As at 31 Decem	her 2015	

As at 31 December 2015			
		2015	2014
	Notes	MKD '000	MKD'000
ASSETS			
Non-current assets			
Property, plant and equipment	6	2,174,937	2,273,230
Investment properties	7	123,919	124,111
Investment in subsidiary		157	157,922
Exploration and evaluation assets	8	19,352	22,617
		2,318,365	2,577,880
Current assets			
Inventories	9	615,688	651,987
Trade and other receivables	10	418,637	369,413
Short term loan		10	
Income tax receivable		22,335	812
Cash and short term deposits	11	798,435	860,323
550		1,855,105	1,882,535
TOTAL ASSETS		4,173,470	4,460,415
EQUITY AND LIABILITIES			
Capital and reserves	Parkani.		
Share capital	12	1,747,730	1,747,730
Additional paid in capital		(14,869)	(14,869)
Retained earnings		1,339,130	1,533,170
Revaluation reserves	7	207,829	207,829
Revaluation reserves - investment property	7	59,357	59,357
Legal reserves		174,771	349,620
Tax exempt reserves		152,494	2 002 027
		3,666,442	3,882,837
Non-current liabilities			
Provision for retirement benefits	13	57,148	54,190
Provision for rehabilitation of quarries		15,006	8,088
		72,154	62,278
Current liabilities			
Trade and other payables	14	413,877	343,281
Current portion of retirement benefit		27762-047223-047-047-0,24,1-140	Pro-Samitteen #Properties on in
obligations	13	6,856	6,488
Income tax payable		13,910	163,020
Dividend payable		231	2,511
1956 19		434,874	515,300
TOTAL EQUITY AND LIABILITIES		4,173,470	4,460,415
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Authorized on behalf of the Board of Directors

Hrisafoy Boris

Chief Executive Director



Olivera Vasilkovska

Finance Manager



STATEMENT OF CASH FLOWS For the year ended 31 December 2015

	Notes	2015	2014
		MKD'000	MKD'000
Cash flows from operating activities		1 204 527	1 (24 402
Profit before income taxes		1,394,536	1,624,493
Adjustments for:			
(Gain)/Losses, net on disposal of property, plant and		(67)	
equipment Depresention of BBE and investment properties		(67)	200.205
Depreciation of PPE and investment properties		196,194	209,305
Actuarial (gain)/losses, net Interest income		10,062	2,996
		(6,835)	(49,910)
Provision for obsolete inventory		10,921	6,902
Shortage of goods in the warehouse		102	263
Fair value (gain)/losses, net		192	(4,756)
Interest expense and bank charges Income from dividend		5,308	2,405
Write off trade receivables		(2,406)	212
		853	212
NBV of disposed and written off PPE		140	1,522
Income from sale of participation of subsidiaries Income from sold PPE		(113,872)	-
		(159,655)	1 502 422
Operating profit before working capital changes		1,335,371	1,793,432
(Increase) / Decrease in trade and other receivables		(49,234)	(64,751)
(Increase) / Decrease in inventories		25,379	(57,285)
(Decrease) in trade and other payables		70,999	(27,990)
Cash generated from operations		1,382,525	1,643,406
Interest expense and bank charges paid		(5,308)	(2,405)
Income tax paid		(302,443)	(3,895)
Net cash flows generated from operations		1,074,774	1,637,106
Cash flows from investing activities			
Purchase of property, plant and equipment		(308,943)	(282,703)
Expenditures for exploration and evaluation assets		(3,265)	(1,682)
Proceeds from sale of property, plant and equipment		217,585	-
Proceeds from sale of participation in subsidiaries		430,942	
Dividend received		2,406	
Interest income received		6,835	49,910
Loan to associate		(10)	-
Net cash flows (used in) generated investing activities		345,550	(234,475)
Cash flows from financing activities			
Dividends paid to group shareholders		(1,403,501)	(2,632,561)
Dividends paid to minority shareholders		(78,712)	(140,893)
Tax on dividend		(70,712)	(308,436)
Net cash flows (used) in financing activities		(1,482,213)	(3,081,890)
Net increase in cash and cash equivalents		(61,889)	(1,679,259)
Cash and cash equivalents at 1 January		860,323	2,539,582
Cash and cash equivalents at 31 December	11	798,434	860,323
1		170,737	000,323



STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2015

	Share capital	Additional paid in capital	Retained earnings	Legal reserves	Tax exempt reserves under special laws	Reva- luaton reserves	Total
	MKD'000	MKD '000	MKD'000	MKD'000	MKD'000	MKD'000	MKD'000
At 1 January 2015 Profit for the	1,747,730	(14,869)	1,533,170	349,620	-	267,186	3,882,837
Other	-		1,263,538	-	-	*	1,263,538
Comprehensive Income (See note 6) Total		<u>-</u>					
Comprehensive income		<u> </u>	1,263,538	<u> </u>	-		1,263,538
Dividends, net		*	(1,479,933)	*		·	(1,479,933)
Transfer to retained earnings	Ĕ	£	174,849	(174,849)		: .	-
Reinvested profit At 31 December	-	-	(152,494)	*	152,494	(*)	<u> </u>
2015	_1,747,730	(14,869)	1,339,130	174,771	152,494	267,186	3,666,442

On 19 May 2015, the General Assemble brought a Decision for distribution of dividend for the year ended 2014 in accordance with the Company Law. The dividend declared was in amount of MKD 1,479,933 thousand which consists of MKD 1,305,084 thousand profit from 2014 and MKD 174,849 thousand legal reserves that exceed the prescribed limit of 10% of the share capital. The remaining profit from 2014 in amount of MKD 152,494 thousand was reinvested in order to benefit from the new tax incentives available for such activities.

For the year ended 31 December 2014

	Share capital MKD'000	Additional paid in capital MKD'000	Retained earnings MKD '000	Legal reserves MKD'000	Reva- luaton reserves MKD'000	Total MKD'000
At 1 January 2014	1,747,730	(14,869)	3,159,953	349,620	263,154	5,505,588
Profit for the year Other	-		1,457,578			1,457,578
Comprehensive Income (See note 6)			-	_	4,032	4,032
Total Comprehensive	*		*	-	1,002	1,032
income			1,457,578		4,032	1,461,610
Dividends, net		-	(2,775,925)	=	102	(2,775,925)
Tax on dividend			(308,436)			(308,436)
At 31 December 2014	1,747,730	(14,869)	1,533,170	349,620	267,186	3,882,837





For the period ended 31 December 2015

1. Corporate information

Cementarnica "Usje" A.D. - Skopje ("the Company") is incorporated in the Republic of Macedonia with the registered address at Boris Trajkovski 94, Skopje.

The Company's main activity is production and trade with cement, masonry cement, ready mix concrete, clinker and other related products.

The Company is controlled by Titan Cement Netherlands B.V. registered in Netherlands, which has 94.84% shareholding in the Company. The Company's ultimate parent is Titan Cement Company S.A. - Greece.

The number of employees as of 31 December 2015 was 294 (31 December 2014: 306).

2. Basis of preparation and summary of significant accounting policies

The principal accounting policies adopted in the preparation of the special purpose financial statements are in accordance with Titan Group accounting and reporting requirements and are set out below.

a. Basis of preparation

The special purpose financial statements have been prepared under the historical cost convention except for investment properties that have been measured at fair value. The presentation currency is Denar (MKD) being also the functional currency and all values are rounded to the nearest thousand (000 MKD) except when otherwise stated.

The special purpose financial statements have been prepared in accordance Titan Group Accounting policies which are based on the International Financial Reporting Standards.

The purpose of the special purpose financial statements is to be used in connection and preparation of consolidated financial statements of Titan Cement Company S.A.

The Company as of 31 December 2015 has one foreign subsidiary, TROJAN CEM EOOD, Bulgaria with 100% holding. Furthermore, on 28 July 2015, the Company has opened a new warehouse in the village of Orovnik (near Ohrid) for strategic presence of its products in the South Western part of the country.

On 07 December 2015, The Company has sold her 65% of share in Cement Plus for building materials DOO - Kosovo and entire share (100%) in RUDMAK DOOEL export-import Skopje to Sharrcem SH.P.K. Kosovo. Additionally on 07 December 2015, the Company has established a new company for production, trade and services, MILLKO - PCM Dooel Skopje with a contribution in kind, a solid fuel grinding mill and on 14 December, the Company has sold the entire share of MILLKO PCM Dooel Skopje to Sharrcem SH.P.K. Kosovo.

The Company does not prepare consolidated financial statements as the consolidation will be followed by the Titan Group. This subsidiary are accounted for in these special purpose financial statements at cost less any impairment in value.

Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015



2. Basis of preparation and summary of significant accounting policies (continued)

b. New and amended standards

The Company has applied the following standards and amendments for the first time for their annual reporting period commencing 1 January 2015:

- Annual Improvements to IFRSs 2010-2012 Cycle and 2011 2013 Cycle
- Defined Benefit Plans: Employee Contributions Amendments to IAS 19

The adoption of the improvements made in the 2012-2012 Cycle has required additional disclosures in our segment note. Other than that, the adoption of these amendments did not have any impact on the current period or any prior period and is not likely to affect future periods.

The Company also elected to adopt the following two amendments early:

- Annual Improvements to IFRSs 2012-2014 Cycle, and
- Disclosure Initiative: Amendments to IAS 1.

As these amendments merely clarify the existing requirements, they do not affect the Company's accounting policies or any of the disclosures.

c. New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2015 reporting periods and have not been early adopted by the Company. The Company's assessment of the impact of these new standards and interpretations is set out below.

IFRS 9 Financial Instruments

IFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting. In July 2014, the IASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard. Following the changes approved by the IASB in July 2014, the Company no longer expects any impact from the new classification, measurement and derecognition rules on the group's financial assets and financial liabilities. The new hedging rules align hedge accounting more closely with the Company's risk management practices. As a general rule it will be easier to apply hedge accounting going forward as the standard introduces a more principles-based approach. The new standard also introduces expanded disclosure requirements and changes in presentation. The new impairment model is an expected credit loss (ECL) model which may result in the earlier recognition of credit losses. The Company has not yet assessed how its own hedging arrangements and impairment provisions would be affected by the new rules.

Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015



2. Basis of preparation and summary of significant accounting policies (continued)

c. New standards and interpretations not yet adopted (continued)

Must be applied for financial years commencing on or after 1 January 2018. Based on the transitional provisions in the completed IFRS 9, early adoption in phases was only permitted for annual reporting periods beginning before 1 February 2015. After that date, the new rules must be adopted in their entirety.

• IFRS 15 Revenue from Contracts with Customers

The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer - so the notion of control replaces the existing notion of risks and rewards. The standard permits a modified retrospective approach for the adoption. Under this approach entities will recognise transitional adjustments in retained earnings on the date of initial application (eg 1 January 2017), ie without restating the comparative period. They will only need to apply the new rules to contracts that are not completed as of the date of initial application.

Management is currently assessing the impact of the new rules and has identified the following areas that are likely to be affected:

- extended warranties, which will need to be accounted for as separate performance obligations, which will delay the recognition of a portion of the revenue;
- consignment sales where recognition of revenue will depend on the passing of control rather than the passing of risks and rewards;
- IT consulting services where the new guidance may result in the identification of separate performance obligations which could again affect the timing of the recognition of revenue, and
- the balance sheet presentation of rights of return, which will have to be grossed up in future (separate recognition of the right to recover the goods from the customer and the refund obligation).

At this stage, the Company is not able to estimate the impact of the new rules on the Company's financial statements. The Company will make more detailed assessments of the impact over the next twelve months.

Mandatory for financial years commencing on or after 1 January 2017. Expected date of adoption by the Company: 1 January 2017.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS



For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

d. Investments in subsidiaries

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. The cost of an acquisition is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

e. Comparatives

In order to provide more relevant information to the readers of the Financial Statements, during 2015 the Company made a change in presentation and classification of certain items in the Statement of Comprehensive Income. Sale of pet coke is classified as sales instead in other revenues as were in 2014 due to the increase in the turnover in 2015 compared to prior periods. Similarly, depreciation has been accordingly reclassified in a Cost of Sales and SGA. In order to maintain the consistency with the current year presentation, last year comparatives have been adjusted accordingly.

f. Operating segments

Operating segments are components that engage in business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the Management and for which discrete financial information is available. The Management is the person or group of persons who allocates resources and assesses the performance for the entity.

In the Company, the above described functions of the Management are performed by Board of the Directors of the the Company. The internal reporting within the Company presented to the Board of Directors is on a Company level and as one operating segment. The decisions brought by the Board of Directors are based on received reports presented as one operating segment.

g. Foreign currency translation

Transactions denominated in foreign currencies are recorded, on initial recognition in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction. Monetary items of assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the reporting date. All differences arising on the settlement of monetary items at rates different from those at which they were initially recorded in the period are recognised as income or expense for the period in which they arise.





For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

g. Foreign currency translation (continued)

The exchange rates used for translation at 31st December 2015 and 31st December 2014 were as follows:

Exchange rate:	31st December 2015	31st December 2014
	MKD	MKD
EUR	61,59	61,48
USD	56,37	50,56

h. Property, plant and equipment

Property, plant and equipment are stated as follows:

- those assets acquired up to 31 December 1998, the revaluation under the previous GAAP at the date of transition of the Company to IFRS (1 January 2004) was accepted as deemed cost since the revaluation was broadly comparable to depreciated cost under IFRS adjusted to reflect changes in general price index.
- those assets acquired after 31 December 1998 are stated at historical cost, net of accumulated depreciation and / or accumulated impairment loss, if any.

Additions are recorded at cost. Cost represents the prices by suppliers together with all costs incurred in bringing new property, plant and equipment into use.

Items of property, plant and equipment that are retired or otherwise disposed of are eliminated from the statement of financial position, along with the corresponding accumulated depreciation. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the profit or loss.

Depreciation of property, plant and equipment, with exception of quarries, is designed to write off the cost or valuation of property, plant and equipment on the straight-line basis over their estimated useful lives. The principal depreciation rates in use are:

Buildings	2,5 -10%
Equipment	5 - 25%

Land is stated in the statement of financial position at cost less impairment and is not depreciated as it is deemed to have an infinite life, except quarries which are depreciated on a depletion basis. This depletion is recorded as the material extraction process advances based on the unit of production method.

The asset's residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively, if appropriate.



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

i. Investment property

Investment property, comprising of land, production premises with business offices and construction object - restaurant and cafeteria room, is held for long-term rental yields and is not occupied by the Company. The investment properties are stated at fair value, which reflects the market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise, including the corresponding tax effect. Fair values are determined based on valuation performed by independent valuer using the income method and the market comparison method as primary valuation methods which are generally accepted in European valuation practice.

Investment properties are derecognized either when they have been disposed off or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the income statement in the period of de-recognition.

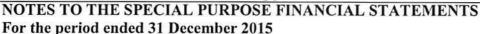
Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the cost for subsequent accounting is the fair value at the date of change in use.

If owner-occupied property becomes an investment property, the Company's accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use. Any difference at that date between the carrying amount of the property in accordance with IAS 16 and its fair value was treated in the same way as a revaluation in accordance with IAS 16.

j. Exploration and evaluation assets

Exploration and evaluation expenditure for each area of interest (geographically specific to the concession, permit or mining license granted) is carried forward as an asset if a decision has been made that a mining operation is economically feasible and can be developed for commercial production. At the end of the reporting period, these costs include costs of acquisition of rights to explore. All other exploration and evaluation expenditures are charged to the profit or loss as incurred.

Administrative and general expenses relating to exploration and evaluation activities are expensed as incurred.





2. Basis of preparation and summary of significant accounting policies (continued)

k. Financial instruments - initial recognition and subsequent measurement

(i) Financial assets

Initial recognition

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial assets at initial recognition. All financial assets are recognized initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

The Company's financial assets include cash and short-term deposits and trade and other receivables.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments not designated as hedging instruments in hedge relationships as defined by IAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with changes in fair value recognized in finance income or finance costs in the income statement. The Company has not designated any financial assets upon initial recognition as at fair value through profit or loss.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such financial assets are measured at amortized cost using the effective interest rate method (EIR). The gains and losses are recognized in the income statement in the moment when the loans and receivables are reversed or when the value is decreased due to impairment, and through the amortization process.





For the period ended 31 December 2015

- 2. Basis of preparation and summary of significant accounting policies (continued)
- k. Financial instruments initial recognition and subsequent measurement (continued)

(i) Financial assets (continued)

Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to maturity when the Company has the positive intention and ability to hold it to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the effective interest method. This method use effective interest rate which accurately discounts the estimated future cash follows thought the use full life of the financial asset to net financial value of the financial asset. The gains and losses are recognized in the income statement in the moment when the investments are reversed or when the value is decreased due to impairment, and through the amortization process. The Company did not have any investments held to maternity during the period ended 31 December 2015 and the year ended 31 December 2014.

Available-for-sale financial investments

Available-for-sale financial investments are non derivative financial assets which are determinate as available for sales or aren't classified in the previous three categories. After initial measurement, available-for-sale financial investments are measured at fair value with unrealized gains or losses recognized as other comprehensive income in the available-for-sale reserve until the investment is derecognized, at which time the cumulative gain or loss is recognized in other operating income, or determined to be impaired, at which time the cumulative gain or loss is reclassified to the income statement. The Company did not have any available-for-sale financial investments during the period ended 31 December 2015 and the year ended 31 December 2014.

Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the asset have expired; or
- The Company has transferred its rights to receive cash flows from the asset in full without
 material delay to a third party under a 'pass-through' arrangement; and either (a) the
 Company has transferred substantially all the risks and rewards of the asset, or (b) the
 Company has neither transferred nor retained substantially all the risks and rewards of the
 asset, but has transferred control of the asset.





For the period ended 31 December 2015

- 2. Basis of preparation and summary of significant accounting policies (continued)
- k. Financial instruments initial recognition and subsequent measurement (continued)

(i) Financial assets (continued)

Impairment of financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

An impairment loss in respect of financial assets measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All impairment losses are recognized in the income statement.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost, the reversal is recognized in profit or loss.

(ii) Financial liabilities

Initial recognition

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Company's financial liabilities include trade and other payables.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS



For the period ended 31 December 2015

- 2. Basis of preparation and summary of significant accounting policies (continued)
- k. Financial instruments initial recognition and subsequent measurement (continued)

(ii) Financial liabilities (continued)

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Gains or losses on liabilities held for trading are recognized in the income statement.

The Company has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the income statement when the liabilities are derecognized as well as through the amortization process.

De-recognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the profit or loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS



For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

l. Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined by the weighted average method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads, excluding distribution costs and administrative expenses. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

Tools and consumable stores are written-off 100% when consumed.

m. Cash and cash equivalents

Cash and cash equivalents include cash in hand, the giro account and deposits held at call with banks with original maturities of up to three months or less.

n. Share capital

Ordinary shares are classified as equity.

l. Taxation

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Current income tax

In 2014 a new tax regime had become effective according to which the base for income tax computation had been shifted from income "distribution" concept to the profit before taxes. The new CIT Law has been adopted and entered into force on 2 August 2014. It is applicable as of 1 January 2015 for the 2014 profit.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax

Starting from 1 January 2014 (as per the new CIT Law enacted on 2 August 2014), deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015



2. Basis of preparation and summary of significant accounting policies (continued)

I. Taxation (continued)

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

m. Employee benefits

Pension

The Company, in the normal course of business, makes payments on behalf of its employees for pensions, health care, employment and personnel tax which are calculated according to the statutory rates in force during the year, based on gross salaries and wages. Food allowances travel expenses and holiday allowances are also calculated according to the local legislation. The Company makes these contributions to the Government's health and retirement funds. The cost of these payments is charged to the profit or loss in the same period as the related salary cost.

The Company does not operate any other pension scheme or post retirement benefits plan and consequently, has no obligation in respect of pensions.

Termination and retirement benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

Pursuant to the Company's signed collective bargaining agreements the Company is obligated to pay retirement benefits in an amount equal to six average republic salaries and between one and three average republic salaries to be paid out as a jubilee anniversary award.





For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

m. Employee benefits (continued)

The number of average republic salaries for jubilee anniversary awards corresponds to the total number of years of service of the employee as presented in the table below:

Total number of service years	Number of wages	
10	1	
20	3	
30	3	
35 (women)	3	
40 (men)	3	

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using the discount rate of the Central Bank of Republic of Macedonia due to the absence of the market of high quality corporate bond or government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Employee's children scholarships

Starting from 31 December 2009, included in the actuarial calculation of defined benefits are allowances for scholarships of Company employees children attending graduate or post graduate studies and for diseased employee children that are attending secondary school.

Additional benefits at retirement

Starting from 31 December 2013, the actuarial calculation of defined benefits has been supplement with calculation of the present value of the newly introduced long term benefit for certain category of employees - additional benefits at retirement. The calculation is made on the basis of the average parameters of the mentioned population and total expected amount for payment, delivered by the enterprise.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to profit or loss in the period in which they arise.

n. Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provisions comprise of provision for retirement benefits, jubilee awards, scholarships and provision for rehabilitation of quarries. Provisions are not recognised for future operating losses.





For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

n. Provisions (continued)

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

o. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duty. The following specific criteria must also be met before revenue is recognized:

Sales of goods

Revenue from the sale of goods is recognised when significant risks and rewards of ownership of the goods are transferred to the buyer.

Rendering of services

Fees from services provided are recognized over the period in which the services are rendered and accepted by the buyer.

Interest income

The interest relates to time deposit are accounted for at the expired date of time deposit.

Rental income

Rental income arising from operating leases on investment properties is accounted for on a straight line basis over the lease terms.

p. Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss on a straight-line basis over the period of the lease.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS



For the period ended 31 December 2015

2. Basis of preparation and summary of significant accounting policies (continued)

q. Dividends distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the inancial statements in the period in which the dividends are approved by the Company's shareholders.

r. Subsequent events

Events after the reporting date, which provide evidence of conditions that exist as of the reporting date, are treated as adjustable events in these financial statements. Those that are indicative of conditions that arose after the reporting period have been treated as non-adjustable events.

s. Financial risk management

Accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Provisions for environmental restoration

Companies that operate quarries and processing sites are required to restore these quarries and processing sites at the end of their producing lives to a condition that is in line with the prevailing environmental legislation of the country in which the Company operates (to restore the land within 3 years after the closure of the mine site), to the level acceptable to the relevant authorities and to the level that is consistent with the Company's environmental policies and practices.

The provision for environmental restoration reflects the present value of the expected future restoration costs that are expected to be incurred for the areas that have been disturbed at the reporting date. The provision is determined as present value of expected future cash outflows to be incurred for sites rehabilitation. This includes determination of the amount based on rehabilitation project, discount rate and expected inflation rates. The provision is re-measured at every reporting date and is adjusted to reflect the present value of the future expenses required to fulfil the obligation.

The present value of estimated restoration costs (that is, original estimation as well as changes in the accounting estimates) are charged to the profit or loss unless they relate to property, plant and equipment that is on the site, in which case the costs are included within property, plant and equipment and depreciated over the useful life of the related item of property, plant and equipment. Any change in the net present value of the environmental provision due to the passing of time is included in finance costs in the profit or loss.

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015



2. Basis of preparation and summary of significant accounting policies (continued)

s. Financial risk management (continued)

Pension benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The Company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Company considers the discount rate of the Central Bank of Republic of Macedonia due to the absence of the market of high quality corporate bond or government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Other key assumptions for pension obligations are based in part on current market.

Fair value of financial instruments

Cash and cash equivalents, trade receivables and other current financial assets mainly have short term maturity. The nominal value less estimated loss due to impairment of assets and payables with maternity less than one year is approximates their fair value.

t. Determination of fair values

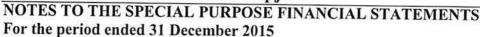
A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Critical accounting estimates and judgments

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

a. Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The most critical estimates and assumptions are discussed below.





3. Critical accounting estimates and judgments (continued)

a. Critical accounting estimates and assumptions (continued)

(i) Useful lives of assets

The determination of the useful lives of assets is based on historical experience with similar assets as well as any anticipated technological development and changes in broad economic or industry factors. The appropriateness of the estimated useful lives is reviewed annually, or whenever there is an indication of significant changes in the underlying assumptions.

Further, due to the significant weight of depreciable assets in Company's total assets, the impact of any changes in these assumptions could be material to Company's financial position, and results of operations. If depreciation cost is decreased/increased by 1%, this would result in change of annual depreciation expense of approximately MKD 1,962 thousand (2014: MKD 2,093 thousand).

(ii) Potential impairment of property, plant and equipment and intangibles

The Company is assessing the impairment of identifiable property, plant, equipment and intangibles whenever there is a reason to believe that the carrying value may materially exceed the recoverable amount and where impairment in value is anticipated. The recoverable amounts are determined by value in use calculations, which use a broad range of estimates and factors affecting those.

Among others, the Company typically considers future revenues and expenses, macroeconomic indicators, technological obsolescence, discontinuance of operations and other changes in circumstances that may indicate impairment. If impairment is identified using the value in use calculations, the Company also determines the fair value less cost to sell (if determinable), to calculate the exact amount of impairment to be charged (if any). As this exercise is highly judgmental, the amount of potential impairment may be significantly different from that of the result of these calculations.

(iii) Impairment of trade and other receivables

The Company calculates impairment for doubtful accounts based on estimated losses resulting from the inability of its customers to make required payments as explained in section for financial assets.

(iv) Provisions

Provisions in general are highly judgmental, especially in the cases of legal disputes. The Company assesses the probability of an adverse event as a result of a past event to happen and if the probability is evaluated to be more than fifty percent, the Company fully provides for the total amount of the liability. The Company is rather prudent in these assessments, but due to the high level of uncertainty, in some cases the evaluation may not prove to be in line with the eventual outcome of the case.



Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

3. Revenue and expenses

a) Sales

	2015	2014
	MKD'000	MKD'000
Gross sales		
Domestic market	2,781,954	2,887,354
Foreign market	1,041,246	1,008,881
	3,823,200	3,896,235
Domestic market	· · · · · · · · · · · · · · · · · · ·	
Income from cement	2,327,779	2,595,688
Pet coke	225,894	141,160
Income from RMC	149,985	84,261
Income from white cement	70,736	52,550
Income from limestone	9,544	12,933
Sand	608	888
Discount	(2,592)	(126)
	2,781,954	2,887,354
Foreign market		
Income from cement	515,571	487,630
Pet coke	434,113	513,739
Income from clinker	64,599	-
Income from white cement	41,645	11,876
Income from limestone	10,496	=
Income from sand	685	133
Discount	(25,863)	(4,497)
	1,041,246	1,008,881

b) Other revenues

	2015	2014
	MKD '000	MKD'000
Third part freight	50,303	51,925
Transport of cement - intercompany	34,144	15,445
Freight of limestone - intercompany	23,429	
Services	7,568	3,748
Sand	3	-
Additives	627	396
	116,071	71,514



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

3. Revenue and expenses (continued)

c) Cost of sales

Cost of sales	2015	2014
	MKD'000	MKD'000
Distribution expenses	104,482	60,064
Variable costs	10000 0000 000 000 000 000 000 000 000	
Kiln fuel	488,927	367,162
Electricity	225,638	217,329
Raw materials	114,560	112,993
Other variable cost	107,609	94,356
Admixtures - additives	50,008	26,543
Refractory	39,943	19,478
Provision for rehabilitation of quarries	12,559	-
Grinding media	4,450	6,554
Fuel & oil	778	1,070
Total Variable costs	1,044,472	845,485
Fixed costs		
Salaries & other benefits	243,613	260,981
Third parties fees - contract labour	49,601	57,124
Maintenance & spare parts	46,170	51,643
Other plant utilities	26,510	26,764
Other fixed costs (quality, dispatch, etc.)	47,596	43,397
Lining	4,316	5,122
Insurance premium	4,816	5,470
Car related expenses	2,687	2,519
IT & Telecoms	2,522	2,064
Travelling & Entertainment	2,895	3,214
Total Fixed costs	430,726	458,298
Inventory change	25,960	(13,400)
Packing expenses	135,431	150,046
Depreciation	188,338	200,907
Cost of traded goods	619,340	554,381
	2,548,749	2,255,782
		The second secon

Other variable cost consist of cost of loading and transport of marl to crusher, cost of loading and transport of limestone to crusher, cost of drilling and blasting, concession fee, internal handling of materials, cost for loading of sand, internal transport of cement and other variable cost.

Other fixed costs consist of cost of security services, cost of arranging of green landscape in the plant, cost of attest and other examination, cost for quality test, outsource cleaning of streets, cost of laboratory materials, cost of HTZ and other variable cost such as cost for calibration, intellectual services, cleaning materials etc.



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

3. Revenue and expenses (continued)

d) Other operating income

	2015	2014
	MKD'000	MKD'000
Income from sold fixed assets	159,655	1 <u>12</u> 8
Income from sale of participation in subsidiaries	113,872	-
Rent income	11,661	17,835
Surpluses	6,409	
Re-invoiced cost for business premises	4,339	-
Income from sold pallets in transit	3,068	(=)
Scrap	2,762	3,494
Income from re-exported equipment	2,262	1,515
Revenues from sold materials	1,591	2,696
Income from other services	295	344
Write off - trade creditors	112	-
Actuarial gains and reversal of unused provision	68	4,219
Gain from disposed fixed assets	67	-
Fair value gain		5,102
Others	915	1,933
	307,076	37,138

Income from sold fixed assets in amount of MKD 159,655 thousand refers to disposal of solid fuel grinding mill (contribution in kind) to MILLKO - PCM Dooel Skopje under fair value.

Income from sale of participation in subsidiaries in amount of MKD 113,872 refers to disposal of share in Cement Plus Ltd Kosovo and entire share in Rudmak Dooel Skopje entitled on 07 December 2015.

Rent income in amount of MKD 11,661 thousand consist of rented business premises space including lend MKD 9,568 thousand, all to third parties and RMC pump and silo trucks MKD 2,093 thousand.



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

3. Revenue and expenses (continued)

e) Other operating expenses

	2015 MKD'000	2014 MKD'000
Expenses for excise according to decision from Custom	23,212	•
Authority		
Restructuring costs	17,237	15,700
Provision for obsolete inventory	10,921	6,902
Actuarial losses and provision	10,130	7,215
Agency fee	4,976	-
Business premises costs	4,426	5,360
Net book value of sold pallets in transit	3,068	
Cost of sold materials	2,524	3,376
Net book value of re-exported equipment (silos)	2,262	1,515
Other non mentioned losses	2,251	1,345
Promotion and advertisement	1,851	1,893
Write off receivables	711	212
Withholding tax	227	6
Fair value losses	192	346
Net book value of disposed fixed assets	140	######################################
Shortage of goods in warehouse		263
Penalties for non-fulfilment of obligations	46	129
Other	1,039	443
	85,213	44,705

During April / May 2015 there was inspection by the Customs Authority focused on the newly introduced excise tax on petrol coke in October 2014. The Company received official decision from Customs related to this inspection according to which USJE had to paid excise tax in amount of MKD 23,212 thousands. It has been paid but the Company submitted a claim to the authorities. Based on the external lawyer engaged positive outcome is highly probable.

Restructuring costs in amount of MKD 17,237 thousand relates to employees who applied for the voluntary leaved scheme.

Provision for obsolete inventory of MKD 10,921 thousand is made based on regular annual inventory count and refers to write-off of aged and unused spare parts.

The amount of MKD 10,130 thousand represents actuarial losses, additional finance costs and current service costs related to employees benefits which arise from experience adjustments and changes in actuarial assumptions calculated annually by independent actuaries using the projected unit credit (see Note 13).



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

3. Revenue and expenses (continued)

f) Selling and marketing expenses

	2015	2014
	MKD'000	MKD '000
Salaries and related expenses	15,313	16,387
Depreciation	2,916	3,417
Car expenses	1,894	1,952
Accommodation	1,475	1,523
Promotion and advertisement	1,371	1,101
IT & Telecoms	884	615
Travel expenses	257	174
Other expenses	2,202	442
	26,312	25,611

g) Administrative expenses

	2015	2014
	MKD'000	MKD '000
Third Party fees	107,126	30,361
Salaries and related expenses	38,668	44,458
Promotion and advertisement	14,324	9,691
Depreciation	4,940	4,981
Accommodation	3,694	3,436
Car expenses	2,635	3,479
Travel expenses	2,211	2,246
IT & Telecoms	1,625	1,461
Other expenses	7,774	4,113
WORDS WITH STATE PROCESSING	182,997	104,226

h) Net finance income

tet illiance income	****	
	2015	2014
	MKD'000	MKD'000
Interest income	6,835	49,910
Dividend income	2,406	-
Bank charges	(3,871)	(2,388)
Interest expense	(1,437)	(17)
Net foreign exchange (losses)	(12,472)	2,424
	(8,539)	49,929



Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

4. Income tax		
The income tax comprises:		
	2015 MKD'000	2014 MKD'000
Current Income tax	130,998	166,915
	130,998	166,915
As of 31 December 2014, the current income tax is as follows:		
115 of 51 December 2014, the entrent income tax is as follows.		2014
		MKD'000
Net profit before income tax		1,624,493
At statutory income tax rate of 10%		162 440
Tax on non-deductible expenses:		162,449 <i>4,466</i>
Other compensations to the employees		2,208
Expenses not related to the main activities		249
Entertainment		497
Penalties and WHT		16
Sponsorship and donations		267
Scholarship		490
Provision for bad debts		22
Other		717
		166,915
As of 31 December 2015, the current income tax is as follows:		
		2015
		MKD'000
Net profit before income tax		1 204 526
Net profit before income tax	-	1,394,536
At statutory income tax rate of 10%		139,454
Tax on non-deductible expenses:		5,160
Other compensations to the employees		2,220
Expenses not related to the main activities		311
Entertainment		679
Penalties and WHT		161
Sponsorship and donations		208
Scholarship		390
Provision for bad debts		85
Other		1,106
Less		6212 FE 180
Reinvested profit		(13,616)

130,998



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

5. Earnings per share (EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to ordinary equity holders of the ultimate parent by the weighted average of ordinary shares outstanding during the year.

The following reflects the outcome and share data used in the basic EPS computations

		31 Dece	mber 3 2015	1 December 2014
Profit attributable to ordin	nary equity holders of			
the ultimate parent:				
Continuing operations	** ***	1,263	3,538_	1,457,578
Profit attributable to or of the ultimate parent for		1,263	1,263,538	
Weighted average number basic EPS	er of ordinary shares for	563	3,784	563,784
			,,,,,	303,704
6. Property, plant and equi	pment			
	Land and		Construction	
	Buildings	Equipment	in progress	Total
	MKD'000	MKD'000	MKD'000	MKD'000
				mile ooo
Cost				
At 1 January 2015	3,231,897	4,704,417	229,317	8,165,631
Additions	19,087	164,546	125,310	308,943
Transfers from CIP	49,140	160,844	(209,984)	12
Transfer from EEA	6,611	-	ā	6,611
Disposals and write offs	<u></u>	(655,600)		(655,600)
At 31 December 2015	3,306,735	4,374,207	144,643	7,825,585
Depreciation				
At 1 January 2015	2,097,697	3,794,704	<u></u>	5,892,401
Charge for the period	24,441	171,753	2	196,194
Disposals and write offs		(437,947)	1000 (m.)	(437,947)
At 31 December 2015	2,122,138	3,528,510	-	5,650,648
Net book value				
at 31 December 2015	1,184,597	845,697	144,643	2,174,937
Net book value				
at 1 January 2015	1,134,200	909,713	229,317	2,273,230



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

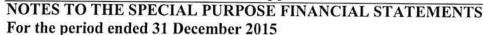
6. Property, plant and equipment (continued)

	Land and Buildings MKD'000	Equipment MKD'000	Construction in progress MKD'000	Total MKD'000
Cost				
At 1 January 2014	3,156,989	4,445,715	294,149	7,896,853
Additions	48,575	4,984	225,903	279,853
Transfers from CIP	26,665	264,070	(290,735)	S#4
Transfer to IP	(332)	214	**	(332)
Disposals and write offs		(10,352)		(10,352)
At 31 December 2014	3,231,897	4,704,417	229,317	8,165,631
Depreciation At 1 January 2014 Charge for the period Transfers to IP Disposals and write offs At 31 December 2014	2,073,503 24,526 (332) - 2,097,697	3,618,755 184,779 (8,830) 3,794,704		5,692,258 209,305 (332) (8,830) 5,892,401
Net book value at 31 December 2014 Net book value at 1 January 2014	1,134,200 1,083,486	909,713 826,960	229,317 294,149	2,273,230 2,204,595

7. Investment property

	2015 MKD'000	2014 MKD'000
Opening balance at 1 January	124,111	115,323
Additions	322	1844
Gain/(losses), net from fair value adjustment	(192)	4,756
Revaluation reserves from fair value re-measurement		4,032
Closing balance at period/year end	123,919	124,111

The investment properties are stated at fair value, which reflects the market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise, including the corresponding tax effect. Fair values are determined based on annual valuation performed by independent value using the income method and the market comparison method as primary valuation methods which are generally accepted in European valuation practice.





7. Investment property (continued)

Investment property principally comprise of land, production premises and construction object restaurant, cafeteria room which is held for long-term rental yields and is not occupied by the Company.

	2015 MKD'000	2014 MKD'000
Rental income derived from investment properties	9,568	9,105
Direct operating expenses (including repairs and maintenance) generating rental income	_	_
Profit arising from investment properties carried		
at fair value	9,568	9,105

As of 31 December 2015 the Company revalued its investment property on the basis of a valuation performed by an independent valuer, Grant Thornton Consulting Doo Skopje, who holds a recognized and relevant professional qualification and has recent experience in the location and category of the investment property being valued. The valuation model in accordance with that recommended by International Valuation standards Committee has been applied.

The methodology used and key inputs to the valuation of the investment properties are as follows:

	Methodology	Inputs	Ranges
Buildings plot	Income method	Vacancy rate	5%
		Landlord costs	5%
		Capitalization rate	11,79%
Land plot	Market approach - sales	Asking prices of comparable land plots in	
	comparison method	the region of Municipality Kisela Voda -	45 to 90
		Skopje and similar other locations	euro/m2

Significant increases (decreases) in the estimated landlord costs would result in a significant lower (higher) fair value of properties. Significant increases (decreases) in the capitalization rate in isolation would result in a significant lower (higher) fair value of properties.

As a result of the valuation, as at 31 December 2015 the carrying value of the Company's investment property is adjusted / decreased for the amount of MKD 192 thousand. The fair value losses in amount of MKD 192 thousand has been recognized in the Company's profit and loss for the year ended 31 December 2015 (See Note 3e).

The fair value measurement was made using valuation techniques for which the lowest level input that is significant to the fair measurement is unobservable (level 3).

There were no transfers between Levels 1, 2 and 3 during 2015 and there were no valuation as of 31 December 2015 considering that there are no significant changes in the circumstances and the main assumptions used in the last valuation.



Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

8. Exploration and evaluation assets

	Exploration and	
	evaluation of	
	mineral recourses	Total
	MKD'000	MKD'000
Cost		
At 1 January 2015	44,658	44,658
Additions	3,346	3,346
Transfer to PPE	(6,611)	(6,611)
At 31 December 2015	41,393	41,393
Depreciation		
At 1 January 2015	22,041	22,041
Charge for the period	,	,
At 31 December 2015	22,041	22,041
Net book value at 31 December 2015	19,352	19,352
	22,617	
Net book value at 1 January 2015	22,017	22,617
	Exploration and	
	evaluation of	
	mineral recourses	Total
	MKD'000	MKD'000
Cost		
At 1 January 2014	42,976	42,976
Additions	1,682	1,682
At 31 December 2014	44,658	44,658
Depreciation		
At 1 January 2014	22,041	22,041
Charge for the period	-	22,071
At 31 December 2014	22,041	22,041
Not head value at 21 December 2014	22 (17	22 617
Net book value at 31 December 2014	22,617	22,617
Net book value at 1 January 2014	20,935	20,935



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

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9.	I١	IV	PI	nt	n	ri	PE

9. Inventories		
	2015	2014
	MKD'000	MKD '000
Spare parts	245,809	245,655
Consumable stores	132,886	132,073
Raw materials and fuel	121,483	137,932
Semi-finished goods	51,989	56,522
Finished goods	51,349	69,105
Packing materials	11,853	10,519
Goods for resale	318	180
Prepayments for inventory purchase	1	1
	615,688	651,987
0. Trade and other receivables		
	2015	2014
	MKD'000	MKD '000
Trade debtors	333,310	320,264
Prepayments	11,446	6,766
Advances to suppliers	AVARIABLE MAN	6,579
Other current assets	73,881	35,804
	418,637	369,413

Other current assets relates to receivables for VAT from MILLKO - PCM Dooel Skopje for contribution in kind, a solid fuel grinding mill, then accruals for receivables from vehicle at a standstill, receivables from rented land and PPE, receivables from re-invoiced costs for rented premises, accruals for insurance premium, accruals for receivables for interest on forex bank deposit, receivables on disposal of tangible and intangible assets and other accruals and receivables.

Trade receivables are non-interest bearing and are generally on 0 - 75 days terms.

The aging analysis of trade receivables is as follows:

		Neither past due nor					
	Total	impaired	< 30 days	30-60 days	60-90 days	90-120 days	>120 days
2015	333,310	236,806	34,240	10,393	13,626	16,518	21,727
2014	320,264	163,352	90,399	63,427	2,458	12	616
11. Cash	and cash rec	ceivables					
					2015		2014
					MKD'000	MKD'000	
Banl	k deposits				777,555	833	,640
Cash	at bank				20,875	26	,669
Cash	at hand			<u>~</u>	5		14

Bank deposits are time deposits in different banks in the country with maturity less than 3 months.

798,435

860,323



Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

12. Share capital

each Other shareholders - ordinary shares of MKD 3,100 each Other shareholders - ordinary shares of MKD 3,100 each Share capital as registered Less: Additional paid in capital At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: MKD 2,625,00 per share Declared: 1,479,933	Authorized, issued and fully paid	Number of shares	% holding
Other shareholders - ordinary shares of MKD 3,100 each 5.169/ 563,784 Share capital as registered Less: Additional paid in capital At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933		534,667	94.84%
Share capital as registered Less: Additional paid in capital Less: Additional paid in capital (14,869) At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933		29,117	5.16%
Share capital as registered 1,747,730 Less: Additional paid in capital (14,869) At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933			100%
Less: Additional paid in capital At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933			Amount MKD '000
At 31 December 2014 and 31 December 2013 Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	Share capital as registered		1,747,730
Dividends paid and proposed Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	Less: Additional paid in capital		(14,869)
Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	At 31 December 2014 and 31 December 2013		1,732,861
Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013: MKD 4.923,74 per share Declared: Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	Dividends paid and proposed		
Declared: 2,775,925 Paid: 2,773,455 Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	Declared and paid during the period ended 31 December 2014 Final dividend for 2011,2012 and 2013:		MKD'000
Paid: Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	Brown St.		2 775 025
Declared and paid during the period ended 31 December 2015 Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933	ALL MANAGER AND	2	
Final dividend for 2014: MKD 2,625,00 per share Declared: 1,479,933		-	
Declared:1,479,933	Final dividend for 2014:		
	5)		1 470 022
Paid: 1,482,213			1,479,933

Dividends declared and paid for the year ended 31 December 2014 and year ended 31 December 2015 entirely relate to cash dividends on ordinary shares.



Cementarnica "USJE" AD – Skopje NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

For the period ended 31 December 2015

13. Provision for retirement benefits

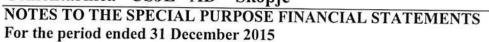
	2015	2014
	MKD'000	MKD'000
Defined retirement benefit obligations	21,616	20,189
Defined jubilee anniversary award obligations	19,371	18,729
Defined scholarship obligations	19,731	19,617
Defined retirement benefit provision - other	3,285	2,143
	64,004	60,678
Analyzed as:	APA 275 - 100 APA 200	-00 - 0000 0000
Non-current portion	57,148	54,190
Current portion	6,856	6,488
	64,004	60,678

The movement in the defined benefit obligation over the year is as follows:

At 31 December	64,004	60,678
Unused provision reversed	-	<u> </u>
(Gains)/losses,- net, from reconciling the actuarial calculation	248	(1,412)
Benefits paid during the year	(6,736)	(7,438)
	70,492	69,528
Reservation for retention plan	1,142	504
Recognised actuarial (gains)/losses, net	2,458	(2,357)
Interest cost	2,492	2,697
Current service costs	3,722	3,563
At 1 January	60,678	65,121
	MKD'000	MKD'000
	2015	2014

The amounts recognised in the profit and loss are as follows:

	2015 MKD'000	2014 MKD'000
Current service costs	3,722	3,563
Interest cost	2,492	2,697
Recognised actuarial (gains)/losses, net	2,458	(2,357)
Reservation for retention plan	1,142	504
(Gains)/losses, net, from reconciling the actuarial calculation	248	(1,412)
	10,062	2,995





13. Provision for retirement benefits (continued)

A quantitative sensitivity analysis for change in the discount rate and wage growth as at 31 December 2015 and 2014 is as shown below:

2015

Assumptions Discount rate		Wage growth		
Sensitivity Level	1% increase	1% decrease	1% increase	1% decrease
	In %	In %	In %	In %
Retirement benefits				
Impact on the net defined benefit obligations	(6.60)	7,30	6,97	(6,20)
Jubilee awards				
Impact on the net defined benefit obligations	(4,88)	5,34	5,26	(4,73)

2014

Assumptions	Discou	int rate	Wage g	growth
Sensitivity Level	1% increase	1% decrease	1% increase	1% decrease
	In %	In %	In %	In %
Retirement benefits				
Impact on the net defined benefit				
obligations	(6,14)	6,85	7,02	(6,40)
Jubilee awards				
Impact on the net defined benefit				
obligations	(4,54)	5,02	5,17	(4,75)

The following payments are expected contributions to be made in the future years:

	2015	2014
	MKD '000	MKD '000
Year 1	6,856	6,489
Year 2	9,272	7,854
Year 3	11,337	10,074
Year 4	8,739	10,462
Year 5	5,749	7,637
Years 6-10	24,104	21,450
Over 10 years	59,857	46,312

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015



13. Provision for retirement benefits (continued)

The principal actuarial assumptions used in 2015 by the independent actuaries were as follows:

- a) Live probability and mortality by age and sex are determined according to the Mortality Table for the population of Republic of Macedonia for the period 1980-1982;
- b) The rate of fluctuation of employees is insignificant and it has not been taken into account in the calculation. On the basis of delivered information for leaving the company in the previous years, it can be determined that the influence of this category of employees is insignificant in relation to the total population of employees. Because of that, leaving the enterprise on this basis is not considered;
- c) Employee's retirement in the future will be according to the current legislative (64 for male and 62 for female);
- d) The calculation is prepared only for the current population of employees in the enterprise, excluding all employees that will be employed in the future. It is based on the assumption for continuity of service of employees in this enterprise (assumption for continuity of service);
- e) The actuarial calculation also refers to the children that at the moment are provided scholarships according to the policy of the enterprise for payment of scholarships to the children of employees that are studying on regular graduate or postgraduate studies Also, the calculation takes into account the children that are not yet at age for beginning of studies, with adequate assumptions for enrolling at university in the following years, and
- f) Starting from 31 December 2013, the actuarial calculation of defined benefits has been supplemented with calculation of the present value of the newly introduced long term benefit for certain category of employees additional benefits at retirement. The calculation is made on the basis of the average parameters of the mentioned population and total expected amount for payment, delivered by the company. The present value of future benefits is calculated applying the abovementioned demographic, financial and other assumptions.

The used financial assumptions were as follows:

Nominal annual increase of the average republic net salary: 2,5%;

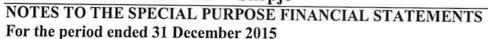
Discount rate: 4,3%

Assumptions regarding future mortality experience are set based on actuarial advice in accordance with published statistics and experience in the country.

14. Trade and other payables

2015	2014
MKD'000	MKD'000
268,126	280,346
29,514	7,084
51,542	29,887
64,695	25,964
413,877	343,281
	268,126 29,514 51,542 64,695

Other current liabilities relate to VAT liability from which the main is for MILLKO contribution in kind, a solid fuel grinding mill, liability for net payroll, payroll taxes and social securities, liabilities to employees from salaries, accrual for calculated obligation for concession fee and other sundry creditors.





15. Contingences and Commitments

Contingent liabilities

	2015 MKD'000	2014 MKD'000
Bank guarantees	321,881	325,416
Performance guarantees	107	414
Bill of exchange	4,600	**************************************
	326,588	325,830

As of 31 December 2015, the Company has obtained a Bank payment guaranties from:

Halk Banka in favour of Customs of MKD 15,000 thousand valid till 19 March 2016, in favour of MEPSO AD Macedonia of MKD 3,396 thousand for transmission of electricity valid till 30 January 2016, in favour of Makpetrol AD Skopje of MKD 5,000 thousand related to the purchase of natural gas valid till 31 January 2016;

- Ohridska Banka in favour of MOL Hungarian Oil and Gas PLC for pet coke of MKD 46,196 thousand valid until 15 March 2016, in favour of Codascape S.A. Panama for purchase of crude oil in amount of MKD 4,509 thousand valid until 15 February 2016 and in favour of Custom for payment of excise and vat in amount of MKD 246,780 thousand valid until 26 February 2016.

In addition, the Company has four Bills of Exchange with statement of rights and liabilities of the signatories (the Company and OKTA AD Skopje) of the Bills of exchange in the form of a notarized Act issued by the Company in amount of MKD 600 thousand for oil derivatives and in amount of MKD 4,000 thousand for crude oil.

Furthermore, the Company has obtained bank payment guarantees from Alpha Bank in total of MKD 107 thousand in favour of the Ministry of Economy for realisation of concession agreements.

Lease commitments - company as lessee

The Company leases motor vehicles under lease agreements. The leases have varying terms and clauses.

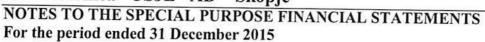
	8,552	9,130
Later than 1 year and not later than 5 year	4,574	4,269
Up to 1 year	3,978	4,861
	MKD'000	MKD'000
	2015	2014

Purchase commitments

As at 31 December 2015, the Company has entered into contracts for the purchase of electricity amounting to MKD 56,626 thousand for the first three months of 2016.

Legal proceedings

From time to time and in the normal course of the business, claims against the Company may be received. On the basis of its own estimates and both internal and external professional advice, the management of the Company is of the opinion that no material losses will be incurred in respect of claims and accordingly no provision has been made in these financial statements.





16. Related party transactions

Titan Cement Netherlands B.V. owns 94.84% of the Company's share capital.

The following transactions were carried out with the related parties:

a) Sales of goods and services

	2015 MKD'000	2014 MKD'000
Subsidiary:		
Trojan Cem EOOD Sofija - cement	4,618	1,911
Trojan Cem EOOD Sofija - freight	3,667	1,517
Entities under common control:		
Cement Plus Ltd - cement, sand and white cement	263,819	472,020
Cement Plus Ltd - freight revenue	23,654	13,928
Cement Plus Ltd - dividend	2,406	- 70
SHARRCEM SH.P.K-pet coke	434,113	513,739
SHARRCEM SH.P.K-clinker	64,599	=
SHARRCEM SH.P.K-white cement	15,754	11,876
SHARRCEM SH.P.K- freight revenue	6,823	-0
SHARRCEM SH.P.K- silos	2,292	1,515
SHARRCEM SH.P.K- materials and services	923	1,221
SHARRCEM SH.P.K- cement	1,392	
Titan Cementara Kosjeric - limestone	10,496	<u>-</u> -1
Titan Cementara Kosjeric - freight revenue	23,429	-
	857,985	1,017,727

Outstanding balances arising from the transactions mentioned above are presented below:

Receivables from related parties

2015	2014
MKD'000	MKD'000
2,157	1,980
Yes	2,404
82,894	97,645
19,100	
1,400	1,426
38,745	-
10	-
144,306	103,455
	2,157 2,157 82,894 19,100 1,400 38,745



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

16. Related party transactions (continued)

b)	Purchases	of	goods	and	services
,		-	Socre	****	DOL TICOS

	2015	2014
CES N	MKD'000	MKD'000
Ultimate Parent:		
Titan Cement Company - white cement and pet coke	363,010	491,218
Titan Cement Company - management fee	103,430	-
Titan Cement Company-silos	4,805	4,141
Titan Cement Company-materials and services	-	1,304
Entities under common control:		
Balkcem Limited - technical fee		26,861
Cement Plus Ltd - agency fee	4,976	180
SHARRCEM SH.P.K - cost of traded goods	131	-
SHARRCEM SH.P.K-other	581	-
Vesa Dooel Skopje- marl	376	140
Titan Cementarnica Kosjeric - donation	######################################	481
Titan Zlatna Panega - cost of traded goods	1,867	107
	479,176	524,112

Outstanding balances arising from the transactions mentioned above are presented below:

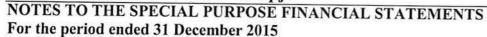
Payables	to	relate	l parties
----------	----	--------	-----------

2015	2014
MKD '000	MKD'000
34,816	
15,759	29,399
1,879	-
7,398	:#3
131	120
-	5,990
103	
60,086	35,389
	34,816 15,759 1,879 7,398 131

The Company enter into these transactions with the above related parties at mutually agreed terms.

Key management compensation

	2015 MKD '000	2014 MKD'000
Salaries and other short-term benefits	88,193	81,887
	88,193	81,887





17. Financial risk management objectives and policies

The Company's principal financial instruments comprise of trade payables. The Company has various financial assets such as trade receivables and cash and short-term deposits, which arise directly from its operations.

The main risks arising from the Company's financial instruments are interest rate risk, liquidity risk, foreign currency risk and credit risk. The management reviews and agrees policies for managing each of these risks which are summarised below.

(i) Market risk

Market risk is defined as the 'risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices' and includes interest rate risk, currency risk and other price risk. The majority of the revenues of the Company are generated on domestic market and the remaining part mainly generated on foreign market.

Expenses of the Company that arise are mainly arising from purchases on domestic and foreign markets.

Management believes that is taking all the necessary measures to support the sustainability and growth of the Company's business in the current circumstances. Nevertheless, future market fluctuations cannot be predicted with accuracy.

a) Interest risk

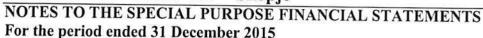
The Company's income and operating cash flows are substantially independent of changes in market interest rates.

Change in the interest rates and interest margins may influence financing costs and returns on financial investments.

Changes in market interest rates affect the interest income on time deposits with banks. As of 31st December 2015 the Company has time deposits in banks in amount of MKD 777,555 thousands (2014: MKD 833,640 thousands).

b) Foreign exchange risk

The Company's exposure to foreign currency risk is minimal due to the fact that the majority of foreign currency transactions relating to selling and purchases are denominated in EURO, which was stable during all 2015. Also, domestic sales agreements are denominated in EURO.





17. Financial risk management objectives and policies (continued)

For purposes of sensitivity analyses from foreign currency risk, Management used the assumption of 1% increase of Foreign exchange rate of EUR which is considered reasonable having in mind stable local currency against EUR during the past years. As of the 31st December 2015, if EUR would have been 1% (2014: 1%) weaker or stronger against MKD, profit would have been MKD 6 thousand (2014: MKD 78 thousand) after tax in net balance higher or lower, respectively.

The Company's outstanding balances are as follows:

2015	Total	Domestic	Foreign MKD equivalent
Assets	700 425	45.605	7.2 000
Cash and cash equivalents Trade receivables and other current financial	798,435	45,627	752,808
	410 (27	272 227	145 211
assets	418,637	273,326	145,311
Total assets	1,217,072	318,953	898,119
Liabilities			
Trade and other payables	268,126	169,139	98,987
Other current liabilities	145,751	111,552	34,199
Total liabilities	413,877	280,691	133,186
Net balance sheet exposure	803,195	38,262	764,933

2014	Total	Domestic	Foreign MKD equivalent
Assets			
Cash and cash equivalents	860,323	136,500	723,823
Trade receivables and other current financial			100
assets	369,413	257,694	111,719
Total assets	1,229,736	394,194	835,542
Liabilities			
Trade payables	280,347	202,911	77,436
Other current liabilities	62,935	51,292	11,643
Total liabilities	343,282	254,203	89,079
Net balance sheet exposure	886,454	139,991	746,463

c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities.

The table below summarises the maturity profile of the Company's financial liabilities at 31 December 2015 and 31 December 2014 based on contractual undiscounted payments.



NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS For the period ended 31 December 2015

17. Financial risk management objectives and policies (continued)

Period ended 31 December 2015

	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Trade payables	-	208,040		s=.	_	208,040
Other payables	-	145,751	-		(=)(145,751
Payables to related parties	æ	60,086	-	靈	14	60,086
Year ended 31 Decem	ber 2014					
	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Trade payables	-	244,957	-	2	-	244,957
Other payables		62,935	-			62,935
Payables to related parties	-	35,389	-	-	- 9	35,389

d) Credit risk

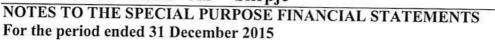
The Company has no significant concentrations of credit risk. The Company has policies in place to ensure that sales of products are made to customers with an appropriate credit history. The Company has policies that limit the amount of credit exposure to any one customer. In addition, to reduce this risk the Company has required as collateral: bank guaranties and deposits. Recognisable risks are accounted for by adequate provisions on receivables.

With respect to credit risk arising from the other financial assets of the Company, which comprise cash and cash equivalents, available-for-sale financial investments and other financial assets (non-current), the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Capital management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares, following shareholders' approval. No changes were made in the objectives, policies or processes during the periods ended 31 December 2015 and 31 December 2014.





17. Financial risk management objectives and policies (continued)

Capital management (continued)

The Company monitors its equity capital using earnings before interest, tax, depreciation and amortization (EBITDA) for the year.

2015

2014

MKD'000

MKD'000

EBITDA

1,599,268

1,783,869

The Company is not subject to any externally imposed capital requirements. The structure and management of debt capital is determined at TITAN Group level.

18. Events after the reporting period

There are no events after the reporting period that would have impact on the 2015 Statement of comprehensive income, Statement of financial position or Statement of cash flow.



Appendix A Special Purpose Financial Statements for the year ended 31 December 2015

Supplementary information concerning the calculation of EBITDA

Sales 3,823,200 Other revenue 116,071 Cost of sales (2,548,749) Gross profit 1,390,522 Other operating income 307,075 Other operating expenses (85,213) Selling and marketing expenses (26,312) Administrative expenses (182,997) Profit from operating activities EBIT 1,403,075 Finance income 9,241 Finance costs (17,780) Net finance income (8,539) Profit before tax EBT 1,394,536 Income tax expenses (130,998) Profit for the year 1,263,538 Other comprehensive income - Total comprehensive income for the year 1,263,538 EBIT 1,403,075 Depreciation and amortisation 196,194 EBITDA 1,599,269			2015 MKD'000
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Depreciation and amortisation 196,194			
EDITD 4	EBIT		1,403,075
EDITD 4	Depreciation and amortisation		102.104
EBITDA 1,599,269	~ -president and amortisation		196,194
	EBITDA		1,599,269